# Gulliver International Co., Ltd. 

## Non-consolidated Results

First Quarter of the Fiscal Year Ending February 28, 2007
(Three-month period ended May 31, 2006)

## SUMMARY OF FINANCIAL STATEMENTS (Non-consolidated)

First quarter results for the fiscal year ending February 28, 2007
Gulliver International Co., Ltd.
July 11, 2006

Stock Code: 7599
http://www.glv.co.jp/
President: Kenichi Hatori

Listed exchanges: Tokyo ( $1^{\text {st }}$ Section)
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## 1. Notes to preparation of these financial statements

Adoption of simplified accounting treatments: Yes (partial use of the simple method)
Differences in accounting treatments applied compared to previous fiscal year: None

## 2. Non-consolidated financial results for the three month period ended May 31, 2006

| 1) Non-consolidated Operating Results | Millions of yen, rounded down |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended May 31, 2006 |  | Three months ended May 31, 2005 |  | Fiscal year ended February 28, 2006 |  |
|  |  | (\% change) |  | (\% change) |  | (\% change) |
| Sales | 40,665 | 0.8 | 40,316 | -- | 169,735 | 15.0 |
| Operating income. | 1,992 | 0.8 | 1,976 | -- | 10,143 | 5.6 |
| Ordinary income. | 2,008 | 1.7 | 1,973 | -- | 10,135 | 5.7 |
| Net income. | 1,009 | 0.1 | 1,007 | -- | 5,320 | 1.1 |
| Earnings per share ( $\ddagger$ ). | $¥ 102.81$ | -- | $¥ 100.58$ | -- | ¥525.75 | -- |
| Fully diluted earnings per share ( $¥$ )........... | $¥ 102.06$ | -- | $¥ 99.25$ | -- | ¥520.30 | -- |

Notes to the preparation of these financial statements:

1. Percentage figures for sales, operating income, etc. represent changes compared to the comparable period of the previous fiscal year.
2) Financial Position (non-consolidated)

|  |  | Millions of yen, rounded down |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { As of May 31, } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { As of May 31, } \\ 2005 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { As of February 28, } \\ 2006 \\ \hline \end{gathered}$ |
| Total assets. | 33,983 | 29,394 | 35,697 |
| Shareholders' equity . | 14,173 | 15,307 | 16,094 |
| Equity ratio (\%).......... | 41.7 | 52.1 | 45.0 |
| Shareholders' equity per share ( $¥$ ) ................. | 1,455.82 | 1,525.96 | 1,631.46 |

## 3. Forecasts for the fiscal year ending February 28, 2007 (March 1, 2006 to February 28, 2007)

|  | Millions of yen |  |
| :---: | :---: | :---: |
|  | Interim period ending August 31, 2006 | FY ending February 28, 2007 |
| Sales | 87,100 | 190,000 |
| Ordinary income ............................................................. | 4,200 | 11,700 |
| Net Income................................................................... | 2,400 | 6,700 |
| Forecast earnings per share ( $¥$ )...................................... | -- | 688.18 |

Forecasts and forward-looking statements in this document are based on a number of assumptions made and beliefs held by management in light of information currently available. Actual financial results may differ materially depending on a number of factors, including economic conditions, legislative and regulatory developments, delay in new product or service launches, and pricing and product initiatives of competitors.

Non-consolidated Balance Sheets

|  | Millions of yen |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { As of May 31, } \\ 2006 \\ \hline \end{gathered}$ |  | As of February 28, 2006 |  | $\begin{gathered} \text { As of May 31, } \\ 2005 \\ \hline \end{gathered}$ |  |
| ASSETS |  | \% of total |  | \% of total |  | \% of total |
| Current assets |  |  |  |  |  |  |
| Cash and deposits. | 1,703 |  | 2,107 |  | 2,796 |  |
| Accounts receivable. | 4,221 |  | 7,235 |  | 4,768 |  |
| Inventory.. | 3,772 |  | 3,308 |  | 4,545 |  |
| Short-term loans to related companies . | 2,314 |  | 2,769 |  | -- |  |
| Deferred tax assets. | 276 |  | 448 |  | 471 |  |
| Others. | 1,931 |  | 1,478 |  | 1,268 |  |
| Allowance for doubtful accounts . | (79) |  | (98) |  | (36) |  |
| Total current assets......................... | 14,140 | 41.6 | 17,249 | 48.3 | 13,812 | 47.0 |
| Fixed assets |  |  |  |  |  |  |
| Tangible fixed assets |  |  |  |  |  |  |
| Buildings and structures... | 7,141 |  | 6,805 |  | 5,434 |  |
| Tools, fixtures and equipment. | 1,583 |  | 1,679 |  | 1,186 |  |
| Land. | 327 |  | 327 |  | 327 |  |
| Other................................ | 264 |  | 409 |  | 518 |  |
| Total tangible fixed assets | 9,316 | 27.4 | 9,221 | 25.8 | 7,466 | 25.4 |
| Intangible fixed assets |  |  |  |  |  |  |
| Software.. | 2,562 |  | 2,694 |  | 2,384 |  |
| Other. | 93 |  | 95 |  | 100 |  |
| Total intangible fixed assets ........... | 2,655 | 7.8 | 2,789 | 7.8 | 2,485 | 8.5 |
| Investments and other assets |  |  |  |  |  |  |
| Investment securities | 191 |  | 199 |  | 257 |  |
| Shares held in related companies.. | 2,299 |  | 494 |  | 485 |  |
| Long term loans to related companies... | -- |  | 500 |  | 1,110 |  |
| Deposits and guarantee money. | 3,132 |  | 3,011 |  | 2,232 |  |
| Construction cooperation fund. | 1,962 |  | 1,890 |  | 1,226 |  |
| Deferred tax assets. | 101 |  | 105 |  | 143 |  |
| Other. | 515 |  | 588 |  | 497 |  |
| Allowance for doubtful accounts ............ | (333) |  | (352) |  | (323) |  |
| Total investment and other assets....... | 7,870 | 23.2 | 6,436 | 18.1 | 5,629 | 19.1 |
| Total fixed assets ............................ | 19,842 | 58.4 | 18,447 | 51.7 | 15,581 | 53.0 |
| Total Assets....................................... | 33,983 | 100.0 | 35,697 | 100.0 | 29,394 | 100.0 |

Non-consolidated Balance Sheets

|  |  |  |  |  | of yen, | ded down |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of May |  | As of February 28, |  | As of May 31, |  |
| LIABILITIES | \% of total |  | \% of total |  |  | \% of total |
| Current liabilities |  |  |  |  |  |  |
| Accounts payable. | 2,695 |  | 3,386 |  | 3,101 |  |
| Short-term borrowing... | 11,100 |  | 8,000 |  | 4,000 |  |
| Accrued expenses. | 1,841 |  | 3,241 |  | 2,296 |  |
| Accrued corporate taxes... | 702 |  | 1,815 |  | 891 |  |
| Advances received .... | 464 |  | 335 |  | 456 |  |
| Deposits received.. | 870 |  | 451 |  | 767 |  |
| Reserve for bonuses ............................. | 349 |  | 513 |  | 788 |  |
| Other........................................................ | 1,195 |  | 1,263 |  | 1,140 |  |
| Total current liabilities .............................. | 19,219 | 56.6 | 19,007 | 53.3 | 13,443 | 45.7 |
| Long-term liabilities |  |  |  |  |  |  |
| Guarantee deposits received....................... | 589 |  | 594 |  | 643 |  |
| Total long-term liabilities ........................... | 589 | 1.7 | 594 | 1.7 | 643 | 2.2 |
| Total liabilities ....................................... | 19,809 | 58.3 | 19,602 | 55.0 | 14,086 | 47.9 |
| CAPITAL |  |  |  |  |  |  |
| Paid-in capital .. | -- | -- | 4,157 | 11.6 | 4,157 | 14.1 |
| Capital surplus.. | -- | -- | 4,032 | 11.3 | 4,032 | 13.7 |
| Retained earnings ......................... | -- | -- | 15,905 | 44.5 | 12,697 | 43.2 |
| Unrealized gains and losses in other securities $\qquad$ | -- | -- | 67 | 0.2 | 1 | 0.0 |
| Treasury stock .......................................... | -- | -- | $(8,067)$ | (22.6) | $(5,580)$ | (18.9) |
| Total shareholders' equity ....................... | -- | -- | 16,094 | 45.0 | 15,307 | 52.1 |
| Total Liabilities and Shareholders' Equity.... | -- | -- | 35,697 | 100.0 | 29,394 | 100.0 |
| NET ASSETS |  |  |  |  |  |  |
| Shareholders' equity |  |  |  |  |  |  |
| Paid-in capital ........ | 4,157 |  | -- |  | -- |  |
| Capital surplus. | 4,032 |  | -- |  | -- |  |
| Retained earnings. | 15,919 |  | -- |  | -- |  |
| Treasury shares. | (9,998 |  | -- |  | -- |  |
| Total shareholders' equity ....................... | 14,110 | 41.5 | -- |  | -- |  |
| Appraisal and translation differences |  |  |  |  |  |  |
| Unrealized gains and losses in other securities | 62 |  | -- |  | -- |  |
| Total appraisal and translation differences $\qquad$ | 62 | 0.2 | -- | -- | -- | -- |
| Total capital .............................................. | 14,173 | 41.7 | -- | -- | -- | -- |
| Total liabilities and capital .......................... | 33,983 | 100.0 | -- | -- | -- | -- |

Non-consolidated Statements of Income

|  |  |  |  |  | Million | of yen |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 1, 2006 to <br> May 31, 2006 |  | March 1, 2005 to <br> May 31, 2005 |  | March 1, 2005 to <br> February 28, 2006 |  |
|  | \% |  | \% |  | \% |  |
| Sales .......................................................... | 40,665 | 100.0 | 40,316 | 100.0 | 169,735 | 100.0 |
| Cost of goods sold. | 31,090 | 76.5 | 30,404 | 75.4 | 126,850 | 74.7 |
| Gross profit ......................................... | 9,575 | 23.5 | 9,912 | 24.6 | 42,884 | 25.3 |
| Sales, general \& administrative expenses ......... | 7,582 | 18.6 | 7,936 | 19.7 | 32,740 | 19.3 |
| Operating income ....................................... | 1,992 | 4.9 | 1,976 | 4.9 | 10,143 | 6.0 |
| Non-operating income ................................... | 32 | 0.0 | 11 | 0.0 | 68 | 0.0 |
| Non-operating expenses.... | 16 | 0.0 | 14 | 0.0 | 77 | 0.0 |
| Ordinary income. | 2,008 | 4.9 | 1,973 | 4.9 | 10,135 | 6.0 |
| Extraordinary profit | 47 | 0.1 | 39 | 0.1 | 54 | 0.0 |
| Extraordinary losses ..................................... | 169 | 0.4 | 78 | 0.2 | 1,000 | 0.6 |
| Net income before taxes, etc. ...................... | 1,885 | 4.6 | 1,935 | 4.8 | 9,189 | 5.4 |
| Corporate income tax, inhabitants tax and |  |  |  |  |  |  |
| enterprise tax . | 697 | 1.7 | 895 | 2.2 | 3,820 | 2.3 |
| Corporate tax adjustments............................. | 179 | 0.4 | 32 | 0.1 | 47 | 0.0 |
| Net income ................................................... | 1,009 | 2.5 | 1,007 | 2.5 | 5,320 | 3.1 |

## Changes to Accounting Treatment

| March 1, 2006 - May 31, 2006 | March 1, 2005 - May 31, 2005 | March 1, 2005 - February 28, 2006 |
| :--- | :---: | :---: |
| Accounting standards relating to <br> impairment of fixed assets <br> From the first quarter of the fiscal year <br> ending February 28, 2007, we have <br> applied the 'Accounting Standards for <br> Impairment of Fixed Assets' (issued by <br> the Accounting Standards Board of Japan <br> on August 9, 2002) and the Financial |  |  |
| Accounting Standards Implementation |  |  |
| Guidance No. 6, 'Implementation |  |  |
| Guidance for Accounting Standards for |  |  |
| Impairment of Fixed Assets' (issued by |  |  |
| the Accounting Standards Board of Japan |  |  |
| on October 31, 2003). This change has |  |  |
| had no material effect on profit and loss. |  |  |

