Gulliver International Co., Ltd.

Consolidated Results

First Quarter of the Fiscal Year Ending February 28, 2009

(Three-month period ended May 31, 2008)

This document has been translated from the original Japanese as a guide for non-Japanese investors. It contains forward-looking statements based on a number of assumptions made and beliefs held by management in light of information currently available. Actual financial results may differ materially depending on a number of factors, including changing economic conditions and the pricing and product initiatives of new and existing competitors.



SUMMARY OF FINANCIAL STATEMENTS (Consolidated)

First quarter results for the fiscal year ending February 28, 2009

Gulliver International Co., Ltd.

July 7, 2008

Stock Code: 7599

Listed exchanges: Tokyo (1st Section) Inquiries: Senior Managing Director: Ikuo Murata http://www.glv.co.jp/ Chairman: Kenichi Hatori

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1. Consolidated financial results for the three-month period ended May 31, 2008

1) Consolidated operating results	ts Millions of yen, rounded down					
	Three month	ns ended	Three mont	Three months ended		ar ended
	May 31, 2008		May 31,	2007	February	29, 2008
		(% change)		(% change)		(% change)
Sales	46,198	8.1	42,714	(3.5)	190,592	4.6
Operating income	1,243	(46.7)	2,337	11.0	8,698	(21.8)
Ordinary income	1,065	(55.1)	2,377	13.7	8,699	(20.8)
Net income	266	(81.3)	1,430	(29.9)	4,650	(29.1)
Earnings per share (¥)	27.80		146.25		482.27	
Fully diluted earnings per share (¥)	27.80		146.10		482.15	

Note: Percentage figures for sales, operating income, etc. represent changes compared to the comparable period of the previous fiscal year.

2) Financial position (Consolidated)

	Millions of yen, rounded down					
	As of May 31, 2008	As of May 31, 2007	As of February 29, 2008			
Total assets	54,257	42,196	50,426			
Net assets	20,150	18,446	20,769			
Shareholders' equity ratio (%)	36.4	42.8	40.4			
Shareholders' equity per share (¥)	2,063.04	1,885.20	2,122.06			

3) Consolidated cash flows	Millions of yen, rounded down					
	Three months ended May 31, 2008	Three months ended Fiscal Year e May 31, 2007 February 29,				
Cash flow from operating activities	(1,778)	2,096	1,354			
Cash flow from investing activities	(717)	(1,694)	(2,960)			
Cash flow from financing activities	2,670	(2,317)	177			
Cash and cash equivalents at end of period	3,831	3,126	3,639			

2. Dividends Millions of yen, rounded down Fiscal year ended Fiscal year ending February 29, 2008 February 28, 2009 (Forecast) Interim dividend per share(¥)..... 62.00 87.00 Year-end dividend per share(¥) 87.00 62.00 Annual dividend per share(¥)..... 174.00 124.00

3. Reference: Forecasts for the fiscal year ending February 28, 2009 (March 1, 2008 to February 28, 2009)

Millions of yen, rounded down

	Interim period end	ding	FY ending		
	August 31, 200	8	February 28, 200	9	
Sales	89,600	2.7%	196,300	3.0%	
Operating income	3,200	(32.7%)	7,400	(14.9%)	
Ordinary income	3,200	(33.0%)	7,400	(14.9%)	
Net Income	1,700	(37.2%)	4,000	(14.0%)	
Earnings per share (¥)	177.14		416.79		

Note: Percentage figures for sales, operating income, etc. represent changes compared to the comparable period of the previous fiscal year.



4. Other

- Transfer of important subsidiaries during the period (Transfers of certain subsidiaries resulting in changes in the scope of consolidation): None
- 2) Utilization of simplified method of accounting: Yes
- 3) Changes to accounting methods during the fiscal year: Yes See Operating Results, Section 4. Other on page 4 for more detail.

Reference: Outline of Non-Consolidated Financial Results

1. Non-consolidated financial results for the three-month period ended May 31, 2008

1) Non-consolidated operating results Millions of yen, rounded down						
	Three months ended		Three months ended		Fiscal Year ended	
	May 31, 2008		May 31, 2007		February 29, 2008	
Net Sales	39,866	5.8%	37,663	(7.3%)	167,219	0.4%
Operating income	1,247	(43.4%)	2,206	10.7%	8,459	(21.0%)
Ordinary income	1,247	(44.7%)	2,257	12.4%	8,614	(18.0%)
Net income	451	(37.0%)	1,370	35.7%	4,293	(23.9%)
Earnings per share (¥)	47.08		140.11		445.27	
Fully diluted earnings per share (¥)	47.08		139.97		445.16	

Note: Percentage figures for sales, operating income, etc. represent changes compared to the comparable period of the previous fiscal year.

2) Financial position (non-consolidated)

Millions of yen, rounded down

	As of May 31, 2008	As of May 31, 2007	As of February 29, 2008
Total assets	35,980	36,241	35,378
Net assets	18,996	17,283	19,389
Shareholders' equity ratio (%)	52.7	47.7	54.8
Shareholders' equity per share (¥)	1,979.37	1,801.80	2,020.31

2. Reference: Non-consolidated forecasts for the fiscal year ending February 28, 2009 (March 1, 2008 to February 28, 2009)

Millions of yen, rounded down

	Interim period endir	ng	FY ending		
	August 31, 2008		February 28, 200	9	
Net Sales	79,000	3.3%	170,000	1.7%	
Operating income	3,100	(29.9%)	7,200	(14.%)	
Ordinary income	3,100	(30.6%)	7,200	(16.%)	
Net income	1,650	(33.3%)	3,800	(11.%)	
Earnings per share (¥)	171.93		395.95		

Forecasts and forward-looking statements in this document are based on a number of assumptions made and beliefs held by management in light of information currently available. Actual financial results may differ materially depending on a number of factors, including economic conditions, legislative and regulatory developments, delay in new product or service launches, and pricing and product initiatives of competitors.



Operating results and financial position

1. Consolidated operating results

Among Gulliver's stores involved in the purchase and sale of cars, 300 are directly operated stores (8 more than at the end of the same period of the previous fiscal year and 1 more than at the end of the previous fiscal year). The number of cars sold at directly managed stores increased as a result of an increase in the number of stores and investments in advertising.

In sales, general and administrative expenses, in addition to an increase in advertising expenses, personnel expenses increased following an increase in the number of staff in the previous fiscal year.

As a result of changes to the accounting treatment for the reserve for retirement benefits for directors, provisions for the reserve for retirement benefits for directors arising with respect to previous fiscal years have been recorded as extraordinary losses.

As a result of the factors noted above, consolidated net sales for the period under review increased 8.1% to ¥46,198 million and operating income decreased 46.7% to ¥1,243 million. Ordinary income decreased 55.1% to ¥1,065 million and net income decreased 81.3% to ¥266 million.

2. Financial Position

At the end of the first quarter of the fiscal year ending February 28, 2009, total assets increased ¥3,831 million compared to February 29, 2008, liabilities increased ¥4,449 million and net assets decreased ¥619 million.

The primary contributing factor to changes in total assets was a ¥2,649 million increase in inventory. The primary contributing factors to changes in liabilities were a ¥1,095 million increase in accounts payable and a ¥2,918 million increase in short-term borrowing. The primary factor contributing to changes in net assets was a ¥573 million decrease in retained profit.

As a result, net assets per share were \(\frac{\pma}{2}\),063.04 and the shareholders equity ratio was 36.4%.

Cash flow

As of May 31, 2008, the balance of cash and cash equivalents, on a consolidated basis, increased ¥192 million compared to February 29, 2008 to ¥3,831 million.

Primary contributing factors to the status cash flow are as follows:

Cash flow used in/from operating activities

Cash used in operating activities during the period under review was ¥1,778 million compared to an increase of ¥2,096 million at the end of the first quarter of the previous fiscal year. This was primarily due to the effects of a ¥2,649 million payment from an increase in inventory.

Cash flow from investing activities

Net cash used in investing activities was ¥717 million, compared to cash of ¥1,694 million used in the first quarter of the previous fiscal year. This was primarily due to payments for investments in facilities.

Cash flow from financing activities

Net cash generated from financing activities was ¥2,670 million, compared to cash of ¥2,317 million used in the first quarter of the previous fiscal year. This was primarily due to an inflow of ¥2,918 million from an increase in short-term borrowing, and an inflow of ¥587 million due to an increase in long-term borrowing and an outflow of ¥834 million for year-end dividend payments.

3. Qualitative information regarding forecasts

There have been no changes made to the interim and full year consolidated results forecasts included in the financial statements issued April 18, 2008.



4. Other

- 1) Transfer of important subsidiaries during the period (Transfers of subsidiaries resulting in changes in the scope of consolidation): None.
- Changes in accounting principles and procedures:
 Certain simple accounting methods were employed. The effects on financial results were immaterial.
- 3) Changes to accounting methods made during the current fiscal year.

Reserve for retirement benefits for directors

Previously, payments for retirement benefits for directors were treated as expenses at time of payment. However, as of the fiscal year ending February 28, 2009, we have changed method, and now record the amount of retirement benefits for directors incurred in a given year in the reserve for retirement benefits for directors at the end of that year, based on our regulations for payment of retirement benefits for directors, following our adoption of the revised "Treatment for Auditing of Reserve under Special Taxation Measures Law, Allowance or Reserve under Special Laws and Allowance for Retirements Benefits to Directors" (JICPA Audit and Assurance Practice Committee Report No. 42).

For the first quarter of the consolidated fiscal year ending February 28, 2009, a provision for the retirement benefits for directors of ¥10 million was recorded under sales, general and administrative expenses and ¥376 million was recorded as an extraordinary loss for the previous fiscal years in which they occurred.



Consolidated Balance Sheets

					Millions of yen
	As of May 31, 2008	As of Change May 31, 2007		Change	
ASSETS			Amount	Percentage	
Current assets					
Cash and deposits	3,831	3,126	704		3,639
Accounts receivable	16,066	11,468	4,598		16,166
Inventory	9,943	4,804	5,138		7,294
Deferred tax assets	274	508	(233)		407
Other	4,970	3,357	1,612		3,667
Allowance for doubtful accounts	(125)	(167)	41		(25)
Total current assets	34,961	23,099	11,861	51.3	31,148
Fixed assets					
Tangible fixed assets					
Buildings and structures	7,854	7,913	(58)		7,848
Tools, fixtures and equipment	1,544	1,264	280		1,420
Land	327	327			327
Other	289	169	119		161
Total tangible fixed assets	10,015	9,674	341	3.5	9,758
Intangible fixed assets					
Software	1,856	2,158	(302)		1,994
Other	216	165	51		225
Total intangible fixed assets	2,073	2,324	(251)	(10.8)	2,220
Total intangible fixed assets	2,073	2,324	(231)	(10.6)	2,220
Investments and other assets					
Investment securities	78	97	(19)		98
Shares in affiliate companies	5	108	(103)		5
Deposits and guarantee money	3,359	3,750	(391)		3,404
Construction cooperation fund	3,180	2,540	639		3,180
Deferred tax assets	540	264	276		465
Others	427	410	17		436
Allowance for doubtful accounts	(383)	(74)	(308)		(292)
Total investments and other assets	7,207	7,097	109	1.5	7,298
Total fixed assets	19,296	19,096	199	1.0	19,278
Total Assets	54,257	42,196	12,061	28.5	50,426



Consolidated Balance Sheets

					Millions of yen
	As of May 31, 2008	As of May 31, 2007	Char	nge	As of February 29, 2008
LIABILITIES			Amount	Percentage	_
Current liabilities					
Accounts payable	4,600	2,383	2,217		3,505
Short-term borrowing	16,049	13,500	2,549		13,131
Accrued expenses	3,108	2,919	188		3,039
Accrued corporate taxes	394	760	(366)		1,306
Deposits received	229	699	(470)		351
Reserve for bonuses	477	308	168		562
Others	2,784	1,777	1,006		2,182
Total current liabilities	27,642	22,348	5,294	23.6	24,078
Long-term liabilities					
Long-term borrowing	4,672	525	4,147		4,085
Guarantee deposits received	1,027	876	151		1,021
Other	763		763		471
Total long-term liabilities	6,463	1,401	5,062	361.3	5,578
Total liabilities	34,106	23,749	10,357	43.6	29,657
NET ASSETS					
Shareholders' equity					
Paid-in capital	4,157	4,157			4,157
Capital surplus	4,032	4,032			4,032
Retained profit	22,260	20,612	1,647		22,833
Treasury stock	(10,678)	(10,724)	46		(10,678)
Total shareholders' equity	19,771	18,077	1,694	9.4	20,344
Valuation difference on other marketable securities					
Unrealized gains and losses in other					
securities	(2)	6	(9)		7
Translation adjustments	30	(1)	32		13
Total appraisal and translation differences	28	5	23	420.6	20
Warrants for new shares	4	1	3	171.4	4
Minority interests	345	361	(15)	(4.3)	400
Total net assets	20,150	18,446	1,704	9.2	20,769
Total liabilities and net assets	54,257	42,196	12,061	28.5	50,426



Consolidated Statements of Income

					Millions of yen
	March 1, 2008 to May 31, 2008	March 1, 2007 to May 31, 2007	Cha	ange	March 1, 2007 to February 29, 2008
			Amount	Percentage	
Sales	46,198	42,714	3,483	8.1	190,592
Cost of sales	35,777	32,588	3,189	9.7	147,032
Gross profit	10,420	10,126	293	2.9	43,559
Sales general and administrative expenses	9,176	7,788	1,387	17.8	34,860
Operating income	1,243	2,337	(1,094)	(46.7)	8,698
Non-operating income	73	72	1	1.6	307
Non-operating expenses	251	32	218	662.4	306
Ordinary income	1,065	2,377	(1,311)	(55.1)	8,699
Extraordinary profit	17	59	(42)	(70.7)	146
Extraordinary losses	438	38	400		350
Net income before taxes, etc	644	2,398	(1,754)	(73.1)	8,495
Income tax, inhabitants tax and enterprise tax	326	741	(414)	(55.9)	3,669
Corporate tax adjustment	102	224	(122)	(54.5)	126
Minority interests	(51)	2	(53)		49
Net income	266	1,430	(1,163)	(81.3)	4,650



Consolidated Statements of Cash flows

Consolidated otate	ments or oasii	Millions of yen	
	March 1, 2008 to	March 1, 2007 to	March 1, 2007 to
	May 31, 2008	May 31, 2007	February 29, 2008
I. Cash flow from operating activities			
Income before taxes, etc	644	2,398	8,495
Depreciation	526	511	2,342
Increase (decrease) in reserve for bonuses	(85)	(138)	109
Increase (decrease) in allowance for doubtful accounts	190	2	174
Interest and dividends received	(14)	(1)	(5)
Interest paid	7	20	140
New share issuance expenses		7	
Gain on sale of fixed assets			(15)
Loss on disposal of fixed assets		33	330
Payment of directors' bonuses		(73)	
Increase (decrease) in accounts receivable	(98)	2,383	(2,267)
Increase (decrease) in inventory	(2,649)	(113)	(2,588)
Increase (decrease) in accounts payable	1,038	(907)	169
Increase (decrease) in operating loans		(252)	(601)
Increase (decrease) in accrued consumption tax	43	(28)	(89)
Other	2,561	1,203	508
Subtotal	2,163	5,045	6,705
Interest and dividends received	14	1	5
Interest paid	(7)	(21)	(140)
Corporate taxes paid	(3,949)	(2,928)	(5,214)
Cash flow from operating activities	(1,778)	2,096	1,354
II. Cash flow from investing activities			
Payments for purchase of marketable securities	(589)	(942)	(1,946)
Proceeds from sale of marketable securities		0	116
Payments for acquisition of intangible fixed assets	(41)	(341)	(824)
Payments for acquisition of shares of affiliates			(0)
Amounts lent	(102)	(276)	(3)
Proceeds from repayment of loans		1	3
Deposit and guarantee payments	45	(142)	(305)
Other	(30)	6	
Cash flow from investing activities	(717)	(1,694)	(2,960)
III. Cash flow from financing activities			
Net increase (decrease) in short term borrowings	2,918	(90)	(471)
Repayment of long-term loans	587	(25)	(986)
Proceeds from long-term loans			4,661
Payments for acquisition of treasury stock		(1,320)	(1,320)
Proceeds from disposal of treasury stock		41	56
Proceeds from issuance of new shares		(7)	
Payment of dividends	(834)	(909)	(1,744)
Dividends paid to minority shareholders		(5)	(5)
Other		(1)	(10)
Cash flow from financing activities	2,670	(2,317)	177
IV. Cash and cash equivalents currency translation differences	17	0	6
V. (Decrease) increase in cash and cash equivalents	174	(1,915)	(1,421)
VI. Cash and cash equivalents at beginning of period	3,639	4,855	4,855
VII. Increase in cash and cash equivalents from change in scope of consolidation		186	205
VIII. Cash and cash equivalents at end of period	3,831	3,126	3,639



4. Segment Information

Segment information by business type

First quarter of the fiscal year ending February 28, 2009 (March 1, 2008 to May 31, 2008)

Millions of yen

	Trading of used cars	Financial business	Other businesses	Total	Elimination/ All company	Consolidated
Sales						
(1) Sales to external customers	42,818	1,259	2,120	46,198		46,198
(2) Inter-segmental sales or transfers	268	178	961	1,408	(1,408)	
Total	43,086	1,438	3,082	47,606	(1,408)	46,198
Operating expenses	41,280	1,343	2,355	44,979	(25)	44,954
Operating income	1,805	94	726	2,627	(1,383)	1,243

First quarter of the fiscal year ended February 29, 2008 (March 1, 2007 to May 31, 2007)

Millions of yen

	Trading of used cars	Financial business	Other businesses	Total	Elimination/ All company	Consolidated
Sales						
(1) Sales to external customers	39,875	1,011	1,823	42,714		42,714
(2) Inter-segmental sales or transfers	205	137	613	957	(957)	
Total	40,080	1,148	2,442	43,671	(957)	42,714
Operating expenses	37,139	999	1,771	39,909	467	40,376
Operating income	2,941	149	671	3,762	(1,424)	2,337

Segment information by geographical location

For the first quarter of the current consolidated fiscal year and for the previous fiscal year some consolidated subsidiaries were located overseas, but as over 90% of sales for each segment were in Japan, segment information by geographical location has been omitted.

Overseas sales

For the first quarter of the current consolidated fiscal year, and for the previous fiscal year, overseas sales were less than 10% of consolidated sales and have therefore been omitted.



Non-consolidated Balance Sheets

_					Millions of yen
	As of	As of	Cha	nge	As of
ACCETO	May 31, 2008	May 31, 2007			February 29, 2008
ASSETS			Amount	Percentage	
Current assets					
Cash and deposits	1,624	1,440	184		2,004
Accounts receivable	4,064	3,424	639		5,125
Inventory	4,794	2,606	2,188		4,042
Prepaid expenses	482		482		396
Accrued credit	178		178		300
Advances paid	812		812		280
Short-term loans to related companies		6,497	(6,497)		
Deferred tax assets	141	477	(335)		344
Others	100	1,556	(1,456)		96
Allowance for doubtful accounts	(22)	(188)	165		(7)
Total current assets	12,176	15,814	(3,638)	(23.0)	12,592
Fixed assets	·	,			·
Tangible fixed assets					
Buildings and structures	7,604	7,883	(278)		7,595
Tools, fixtures and equipment	1,032	1,271	(239)		1,055
Land	327	327			327
Other	241	90	150		124
Total tangible fixed assets	9,206	9,573	(367)	(3.8)	9,103
Intangible fixed assets					
Software	1,548	1,988	(440)		1,673
Other	165	145	20		170
Total intangible fixed assets	1,713	2,133	(420)	(19.6)	1,845
Investments and other assets					
Investment securities	78	97	(19)		98
Shares in affiliate companies	2,267	2,191	76		2,267
Long-term loans to affiliates	4,246		4,246		3,116
Defaulted claims, etc	46		46		19
Long-term prepaid expenses	43		(43)		58
Deposits and guarantee money	81	2.654	(704)		79
· · · · · · · · · · · · · · · · · · ·	2,950	3,654	(704)		3,035
Construction cooperation fund Deferred tax assets	3,180	2,540 37	639 285		3,180 238
Other	322	231	(231)		230
Allowance for doubtful accounts	(333)	(33)	(300)		(257)
Total investment and other assets	12,884	8,719	4,165	47.6	11,837
Total fixed assets	23,804	20,426	3,377	16.5	22,785
	35,980	36,241	(260)	(0.7)	35,378



Non-consolidated Balance Sheets

_				Millions o	Millions of yen, rounded down	
	As of May 31, 2008	As of May 31, 2007	Chang	е	As of February 29, 2008	
LIABILITIES			Amount	Percentag	е	
Current liabilities						
Accounts payable	2,291	1,915	375		2,217	
Short-term borrowing	6,398	11,000	(4,601)		5,300	
Accounts payable	1,402	2,164	(762)		1,185	
Accrued corporate taxes	254	714	(459)		1,122	
Accrued consumption taxes	188		188		90	
Accrued expenses	1,089		1,089		842	
Advances received	262	302	(39)		266	
Deposits received	193	670	(476)		322	
Reserve for bonuses	333	272	61		473	
Reserve for directors' bonuses		212			63	
Accrued expenses for facilities	63		63		106	
·	138		138		52	
Other	22	1,041	(1,019)	(00.4)		
Total current liabilities	12,637	18,081	(5,444)	(30.1)	12,043	
Long-term liabilities	0.400					
Long-term debt	3,100		3,100		3,100	
Guarantee deposits received	860	876	(15)		844	
Reserve for retirement benefits for	386					
directors			386			
Total long-term liabilities	4,346	876	3,470	396.1	3,944	
Total liabilities	16,984	18,957	(1,973)	(10.4)	15,988	
NET ASSETS						
Shareholders' equity	4.457	4.457			4.457	
Paid-in capital	4,157	4,157 4,032			4,157 4,032	
Capital surplus Retained profit	4,032 21,486	4,032 19,811	 1,675		21,869	
Treasury stock	(10,678)	(10,724)	46		(10,678)	
Total shareholders' equity	18,998	17,276	1,721	9.9	19,381	
Valuation difference on other	10,000	17,210	.,	0.0	10,001	
marketable securities						
Unrealized gains and losses in other	(2)	6	(0)		7	
securities	(2)	· ·	(9)		,	
Total appraisal and translation	(2)	6	(9)	(130.8)	7	
differences				()		
Total net assets	18,996	17,283	1,713	9.9	19,389	
Total liabilities and net assets	35,980	36,241	(260)	(0.7)	35,378	



Non-consolidated Statements of Income

					Millions of yen
	March 1, 2008 to May 31, 2008	March 1, 2007 to May 31, 2007	Change		March 1, 2007 to February 29, 2008
			Amount	Percentage	
Sales	39,866	37,663	2,202	5.8	167,219
Cost of sales	30,738	28,452	2,286	8.0	128,303
Gross profit	9,127	9,211	(84)	(0.9)	38,915
Sales, general & administrative			074	10.4	20.450
expenses	7,879	7,005	874	12.4	30,456
Operating income	1,247	2,206	(958)	(43.4)	8,459
Non-operating income	90	72	18	24.9	356
Non-operating expenses	90	21	69	325.8	201
Ordinary income	1,247	2,257	(1,009)	(44.7)	8,614
Extraordinary profit		52	(52)	(100.0)	20
Extraordinary losses	438	38	400		898
Net income before taxes, etc	809	2,271	(1,462)	(64.3)	7,735
Corporate income tax, inhabitants tax and					
enterprise tax	233	698	(465)	(66.6)	3,307
Corporate tax adjustments	124	203	(78)	(38.8)	135
Net income	451	1,370	(918)	(67.0)	4,293