

Translation

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IDOM Inc.

Differences between Non-consolidated Forecast and Actual Results for the Second Quarter of the Fiscal Year Ending February 28, 2018

Tokyo, October 12, 2017—IDOM Inc. announces the differences between the non-consolidated forecast announced on April 13, 2017, and actual results for the second quarter of the fiscal year ending February 28, 2018.

1. Differences between the non-consolidated forecast and actual results Second quarter of the fiscal year ending February 28, 2018 (March 1, 2017 to August 31, 2018)

	Net sales	Ordinary income	Net income	Net income per share
	millions of yen	millions of yen	millions of yen	yen
Forecast (A)	98,900	1,900	1,100	10.85
Actual results (B)	107,606	2,489	1,504	14.83
Difference (B-A)	8,706	589	404	-
(%)	8.8%	31.0%	36.7%	-
(Reference) Results for the second quarter of the fiscal year ended February 28, 2017	96,200	2,102	1,343	13.24

2. Reasons for the difference

In the second quarter (March 1, 2017 to August 31, 2017), retail car sales from all directly managed stores totaled 62,979 cars, exceeding the initial plan. This was attributable to an increase in the number of display sales stores such as "Gulliver OUTLET" and foreign car specialized "LIBERALA", as well as reinforcement in retail sales at the original Gulliver stores which were primarily focused on purchasing of used cars.

As a result, net sales, ordinary income and net income exceeded the forecast. The forecast for the full year results has not been changed as of today.