

Translation

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IDOM Inc.

## Differences between Non-consolidated Forecast and Actual Results for the Fiscal Year Ended February 28, 2018

Tokyo, April 12, 2018—IDOM Inc. announces the differences between the non-consolidated forecast announced on April 13, 2017, and actual results for the fiscal year ended February 28, 2018.

### 1. Differences between the non-consolidated forecast and actual results for the fiscal year ended February 28, 2018 (March 1, 2017 to February 28, 2018)

	Net sales	Ordinary income	Net income	Net income per share
	millions of yen	millions of yen	millions of yen	yen
Forecast (A)	206,000	5,100	3,000	29.58
Actual results (B)	215,777	6,851	4,324	42.65
Difference (B-A)	9,777	1,751	1,324	—
(%)	4.7%	34.3%	44.1%	—
(Reference) Results for the fiscal year ended February 28, 2017	198,434	4,649	2,558	25.23

### 2. Reasons for the difference

The actual results exceeded the forecast as shown above mainly attributable to the strong retail car sales. The retail car sales from all directly managed stores totaled 125,151 units (up 31.3% from the previous fiscal year) exceeding the initial plan.