

## Gulliver announces revisions to operating results forecasts

**TOKYO, September 29, 2010** – In consideration of recent trends in its business performance, Gulliver International Co., Ltd. (“Gulliver”; TSE stock code 7599) today announced revisions to its forecast business results announced on July 9, 2010.

### Results forecast revisions for the fiscal year ending February 28, 2011

Revisions to the consolidated interim results forecast (March 1, 2010 to August 31, 2010) *(Millions of yen)*

	Net sales	Operating income	Ordinary income	Net income	Net income per share (¥)
Previously announced forecasts (A)	74,000	2,100	2,000	800	87.56
Revised forecasts (B)	72,700	3,700	3,600	3,700	404.95
Change (B – A)	(1,300)	1,600	1,600	2,900	
Percentage change (%)	(1.8)	76.2	80.0	362.5	
Reference: Results for the six-month period to August 31, 2009	75,804	5,259	5,023	2,270	249.62

Revisions to the consolidated full-year results forecast (March 1, 2010 to February 28, 2010) *(Millions of yen)*

	Net sales	Operating income	Ordinary income	Net income	Net income per share (¥)
Previously announced forecasts (A)	137,000	4,000	3,900	1,900	208.63
Revised forecasts (B)	137,000	6,000	5,900	4,700	514.40
Change (B – A)	0.0	2,000	2,000	2,800	
Percentage change (%)	0.0	50.0	51.3	147.4	
Reference: Reference: Results for the fiscal year ended February 2009	148,853	5,281	5,008	348	38.29

Revisions to the non-consolidated interim results forecast (March 1, 2010 to August 31, 2010) *(Millions of yen)*

	Net sales	Operating income	Ordinary income	Net income	Net income per share (¥)
Previously announced forecasts (A)	69,000	1,500	1,500	600	65.67
Revised forecasts (B)	67,700	2,900	2,900	2,100	229.84
Change (B – A)	(1,300)	1,400	1,400	1,500	
Percentage change (%)	(1.9)	93.3	93.3	250.0	
Reference: Results for the six-month period to August 31, 2009	67,884	4,678	4,683	2,352	258.63

Revisions to the non-consolidated full-year results forecast (March 1, 2010 to February 28, 2010) *(Millions of yen)*

	Net sales	Operating income	Ordinary income	Net income	Net income per share (¥)
Previously announced forecasts (A)	130,000	3,600	3,600	1,800	197.65
Revised forecasts (B)	130,000	5,200	5,200	3,400	372.12
Change (B – A)	0.0	1,600	1,600	1,600	
Percentage change (%)	0.0	44.4	44.4	88.9	
Reference: Reference: Results for the fiscal year ended February 2009	136,406	5,241	5,355	1,840	202.08

## Reasons for revisions

### Reasons for revisions to the results forecasts for operating income and ordinary income

The number of cars sold through retail sales at directly managed Gulliver stores during the interim period (March 1 to August 31) was approximately 19,000 cars, about 2,000 lower than planned, due to the effects of the eco-car subsidy system, scheduled to end in September. However, having anticipated this impact, we implemented rigorous internal management and other initiatives to improve marketing cost efficiencies that in the second quarter (from June to August) enabled us to significantly improve profits to a level that we maintained.

We believe that the end of the eco-car subsidy system will be beneficial to the used car market, providing a tail-wind for our business and a potential upturn in results. However, in consideration of the uncertainty surrounding the short-term effects of a rush in demand prior to the end of the eco-car subsidy system during the third quarter, we have upwardly revised our results forecast for the full year without changing our initial retail car sales forecast of 44,000 cars for the full year (an increase of 9%) sold through Gulliver's directly managed stores.

### Reasons for revisions to the results forecasts for net income

#### 1. Recorded extraordinary income and extraordinary losses

On July 1, 2010, Gulliver International announced the transfer of all outstanding shares of G-One Credit Services Co., Ltd., a credit subsidiary of wholly owned financial subsidiary G-One Financial Services Co., Ltd., to SBI Holdings, Inc. As a result of the transfer, the approximate ¥1.15 billion gain from the sale of the shares was recorded as extraordinary income.

We also anticipate recording an extraordinary loss of approximately ¥1.8 billion. Primary factors include a forecasted ¥0.5 billion yen expense arising from the scaling down of G-Rental Co., Ltd. business (construction machinery rentals), which is a subsidiary of consolidated subsidiary G-Trading Co., Ltd., and a forecasted ¥0.8 billion expense following the withdrawal from a construction machinery business in Russia, run by G-Trading Rus LLC business a subsidiary of G-Trading Co., Ltd.

We do not expect any new extraordinary gains or extraordinary losses in the second half of the current fiscal year.

#### 2. Reduction in corporate taxes

With respect to tax, we anticipate that the loss recorded in the previous fiscal year resulting from the transfer of all outstanding shares of G-One Credit Services Co., Ltd., to SBI Holdings, Inc. will be offset by the extraordinary gain that occurred in the current period. Further, we expect that a loss carried forward arising with respect to G-One Financial Services Co., Ltd., will be included in taxable income for the current period.

In August 2010, Gulliver International sold all outstanding shares of G-Trading Co., Ltd. to G-One Credit Services Co., Ltd. As a result of this transaction, we anticipate that the allowance recorded in the previous fiscal year in regards to G-Trading Co., Ltd. will be recognized as a loss for tax purposes.

### Dividend forecast

There are no changes to the dividend forecasts.

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