

IDOM 四半期データ

連結業績推移(単位:百万円、百万円未満を切り捨て)																	
(百万円)	21/2期				22/2期				23/2期				24/2期				25/2期
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	通期予想
売上高	83,724	178,109	282,082	380,564	117,013	227,775	344,620	459,532	135,601	225,478	324,248	416,514	105,258	203,696	307,710	419,852	456,500
YoY	-7.2%	-0.7%	3.5%	5.2%	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%	-9.4%	-22.4%	-9.7%	-5.1%	0.8%	8.7%
売上原価	69,002	144,145	227,986	307,754	95,264	185,308	280,249	373,519	113,198	187,209	267,921	341,964	88,142	168,792	254,310	346,519	373,200
YoY	-4.9%	1.2%	5.3%	7.0%	38.1%	28.6%	22.9%	21.4%	18.8%	1.0%	-4.4%	-8.4%	-22.1%	-9.8%	-5.1%	1.3%	7.7%
売上総利益	14,722	33,963	54,096	72,810	21,748	42,466	64,371	86,013	22,402	38,269	56,326	74,549	17,116	34,903	53,399	73,333	83,300
YoY	-16.8%	-7.7%	-3.6%	-1.6%	47.7%	25.0%	19.0%	18.1%	3.0%	-9.9%	-12.5%	-13.3%	-23.6%	-8.8%	-5.2%	-1.6%	13.6%
販管費	14,875	29,910	45,480	62,239	16,663	33,025	49,610	67,528	17,145	29,652	42,211	55,865	14,344	27,805	42,570	57,216	63,000
YoY	-8.0%	-7.0%	-6.0%	-4.1%	12.0%	10.4%	9.1%	8.5%	2.9%	-10.2%	-14.9%	-17.3%	-16.3%	-6.2%	0.9%	2.4%	10.1%
営業利益	-153	4,053	8,616	10,571	5,084	9,440	14,760	18,485	5,256	8,616	14,115	18,684	2,771	7,098	10,829	16,117	20,300
YoY	-	-12.3%	11.5%	16.3%	-	132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%	1.1%	-47.3%	-17.6%	-23.3%	-13.7%	26.0%
経常利益	-552	3,147	7,849	9,642	4,911	9,011	14,046	17,561	5,053	8,280	13,698	18,146	2,696	6,918	10,597	15,826	19,800
YoY	-	-13.4%	22.0%	40.4%	-	186.3%	79.0%	82.1%	2.9%	-8.1%	-2.5%	3.3%	-46.6%	-16.4%	-22.6%	-12.8%	25.1%
親会社株主に帰属する当期純利益	-914	1,375	5,226	1,484	2,752	5,311	8,738	10,794	5,377	7,516	11,219	14,205	1,868	4,823	7,237	11,442	13,600
YoY	-	-35.3%	45.3%	-58.1%	-	286.3%	67.2%	62.7%	95.4%	41.5%	28.4%	31.6%	-65.3%	-35.8%	-35.5%	-19.5%	18.9%
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	83,724	94,384	103,973	98,481	117,013	110,761	116,845	114,912	135,601	89,877	98,769	92,266	105,258	98,438	104,013	112,142	
YoY	-7.2%	6.0%	11.4%	10.5%	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%	-19.7%	-22.4%	9.5%	5.3%	21.5%	
売上原価	69,002	75,143	83,840	79,767	95,264	90,043	94,940	93,270	113,198	74,010	80,712	74,043	88,142	80,650	85,517	92,208	
YoY	-4.9%	7.4%	13.3%	12.0%	38.1%	19.8%	13.2%	16.9%	18.8%	-17.8%	-15.0%	-20.6%	-22.1%	9.0%	6.0%	24.5%	
売上総利益	14,722	19,241	20,132	18,713	21,748	20,718	21,904	21,642	22,402	15,867	18,057	18,222	17,116	17,787	18,495	19,933	
YoY	-16.8%	0.7%	4.3%	4.7%	47.7%	7.7%	8.8%	15.7%	3.0%	-23.4%	-17.6%	-15.8%	-23.6%	12.1%	2.4%	9.4%	
販管費	14,875	15,034	15,569	16,758	16,663	16,362	16,584	17,918	17,145	12,506	12,559	13,653	14,344	13,460	14,764	14,645	
YoY	-8.0%	-6.0%	-3.8%	1.5%	12.0%	8.8%	6.5%	6.9%	2.9%	-23.6%	-24.3%	-23.8%	-16.3%	7.6%	17.6%	7.3%	
営業利益	-153	4,206	4,563	1,954	5,084	4,356	5,319	3,724	5,256	3,360	5,498	4,568	2,771	4,326	3,730	5,288	
YoY	-	35.1%	47.0%	43.4%	-	3.6%	16.6%	90.6%	3.4%	-22.9%	3.4%	22.7%	-47.3%	28.8%	-32.2%	15.8%	
経常利益	-552	3,700	4,702	1,792	4,911	4,099	5,035	3,514	5,053	3,227	5,417	4,448	2,696	4,221	3,679	5,229	
YoY	-	38.3%	68.1%	312.9%	-	10.8%	7.1%	96.1%	2.9%	-21.3%	7.6%	26.6%	-46.6%	30.8%	-32.1%	17.6%	
親会社株主に帰属する当期純利益	-914	2,290	3,850	-3,741	2,752	2,559	3,426	2,056	5,377	2,139	3,703	2,985	1,868	2,954	2,413	4,205	
YoY	-	36.6%	161.5%	-	-	11.7%	-11.0%	-	95.4%	-16.4%	8.1%	45.2%	-65.3%	38.1%	-34.8%	40.9%	

セグメント別(単位:百万円、百万円未満を切り捨て)

(百万円)	21/2期				22/2期				23/2期				24/2期			
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計
売上高	83,724	178,109	282,082	380,564	117,013	227,775	344,620	459,532	135,601	225,478	324,248	416,514	105,258	203,696	307,710	419,852
YoY	-7.2%	-0.7%	3.5%	5.2%	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%	-9.4%	-22.4%	-9.7%	-5.1%	0.8%
日本	68,031	138,963	216,733	290,551	82,459	157,192	239,812	318,135	90,580	179,772	277,761	369,510	104,701	202,301	305,460	417,031
YoY	-4.1%	0.5%	4.2%	5.7%	21.2%	13.1%	10.6%	9.5%	9.8%	14.4%	15.8%	16.1%	15.6%	12.5%	10.0%	12.9%
豪州	15,216	38,289	63,987	88,310	34,028	69,499	103,123	139,364	44,607	44,607	44,607	44,607	-	-	-	-
YoY	-19.2%	-3.8%	2.4%	4.8%	123.6%	81.5%	61.2%	57.8%	31.1%	-35.8%	-56.7%	-68.0%	-	-	-	-
その他	487	877	1,394	1,701	526	1,083	1,684	2,032	412	1,099	1,878	2,396	556	1,395	2,249	2,820
YoY	11.4%	-30.6%	-33.4%	-36.3%	8.0%	23.5%	20.8%	19.5%	-21.7%	1.5%	11.5%	17.9%	35.0%	26.9%	19.8%	17.7%
消去	-10	-21	-32	-	-	-	-	-	-	-	-	-	-	-	-	-
営業利益	-153	4,053	8,616	10,571	5,084	9,440	14,760	18,485	5,256	8,616	14,115	18,684	2,771	7,098	10,829	16,117
YoY	-	-12.3%	11.5%	16.3%	-	-132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%	1.1%	-47.3%	-17.6%	-23.3%	-13.7%
日本	-136	3,578	7,314	8,316	3,936	7,113	11,313	13,771	4,038	7,386	12,838	17,428	2,732	7,025	10,742	16,076
YoY	-	-29.2%	-10.4%	-13.2%	-	98.8%	54.7%	65.6%	2.6%	3.8%	13.5%	26.6%	-32.3%	-4.9%	-16.3%	-7.8%
豪州	172	900	1,861	2,999	1,169	2,401	3,565	4,935	1,284	1,284	1,284	1,284	-	-	-	-
YoY	-	-	-	-	579.7%	166.8%	91.6%	64.6%	9.8%	-46.5%	-64.0%	-74.0%	-	-	-	-
その他	-10	-53	-10	-2	46	125	213	222	-3	27	81	71	0	49	82	43
YoY	-	-	-	-	-	-	-	-	-	-78.4%	-62.0%	-	-	81.5%	1.2%	-
調整額	-178	-371	-548	-743	-67	-200	-331	-444	-62	-81	-88	-99	38	23	3	-3
消去	-20	-41	-45	-58	53	39	27	10	42	25	20	11	40	27	9	4
のれん償却額	-158	-330	-503	-684	-121	-239	-358	-454	-104	-106	-108	-110	-1	-3	-5	-7
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高	83,724	94,384	103,973	98,481	117,013	110,761	116,845	114,912	135,601	89,877	98,769	92,266	105,258	98,438	104,013	112,142
YoY	-7.2%	6.0%	11.4%	10.5%	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%	-19.7%	-22.4%	9.5%	5.3%	21.5%
日本	68,031	70,931	77,770	73,817	82,459	74,733	82,619	78,323	90,580	89,191	97,989	91,748	104,701	97,599	103,159	111,571
YoY	-4.1%	5.4%	11.4%	10.6%	21.2%	5.4%	6.2%	6.1%	9.8%	19.3%	18.6%	17.1%	15.6%	9.4%	5.3%	21.6%
豪州	15,216	23,073	25,697	24,323	34,028	35,471	33,624	36,241	44,607	-	-	-	-	-	-	-
YoY	-19.2%	10.0%	13.3%	11.6%	123.6%	53.7%	30.8%	49.0%	31.1%	-	-	-	-	-	-	-
その他	487	390	516	307	526	556	601	348	412	686	779	517	556	838	854	571
YoY	11.4%	-52.8%	-37.7%	-46.7%	8.0%	42.8%	16.5%	13.4%	-21.7%	23.4%	29.6%	48.6%	35.0%	22.2%	9.6%	10.4%
消去	-10	-10	-10	32	-	-	-	-	-	-	-	-	-	-	-	-
営業利益	-153	4,206	4,563	1,954	5,084	4,356	5,319	3,724	5,256	3,360	5,498	4,568	2,771	4,326	3,730	5,288
YoY	-	35.1%	47.0%	43.4%	-	3.6%	16.6%	90.6%	3.4%	-22.9%	3.4%	22.7%	-47.3%	28.8%	-32.2%	15.8%
日本	-136	3,714	3,735	1,002	3,936	3,177	4,199	2,458	4,038	3,348	5,451	4,590	2,732	4,292	3,717	5,334
YoY	-	15.2%	20.1%	-29.2%	-	-14.5%	12.4%	145.3%	2.6%	5.4%	29.8%	86.7%	-32.3%	28.2%	-31.8%	16.2%
豪州	172	727	961	1,137	1,169	1,232	1,163	1,369	1,284	-	-	-	-	-	-	-
YoY	-	-	880.6%	557.2%	579.7%	69.5%	21.0%	20.4%	9.8%	-	-	-	-	-	-	-
その他	-10	-43	42	8	46	78	87	9	-3	30	53	-10	0	49	32	-38
YoY	-	-	-36.4%	-	-	-	107.1%	12.5%	-	-61.5%	-39.1%	-211.1%	-	63.3%	-39.6%	-
調整額	-178	-192	-176	-194	-67	-132	-131	-112	-62	-19	-6	-11	38	-15	-19	-6
消去	-20	-21	-3	-13	53	-13	-12	-17	42	-17	-4	-9	40	-13	-17	-5
のれん償却額	-158	-171	-173	-181	-121	-118	-119	-95	-104	-1	-1	-1	-1	-1	-1	-1

個別業績推移(単位:百万円、百万円未満を切り捨て)

(百万円)	21/2期				22/2期				23/2期				24/2期				25/2期	
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	通期予想	
売上高	64,991	134,150	207,449	275,710	78,540	150,239	229,492	306,733	90,012	178,303	275,877	366,069	103,867	200,597	302,535	413,206	441,100	
YoY	-0.5%	3.3%	6.4%	6.9%	20.8%	12.0%	10.6%	11.3%	14.6%	18.7%	20.2%	19.3%	15.4%	12.5%	9.7%	12.5%	6.8%	
売上原価	53,462	107,145	165,140	219,258	62,983	120,147	184,012	245,661	74,637	147,944	228,318	301,226	87,222	166,737	250,920	342,143	361,200	
YoY	4.7%	7.0%	10.2%	10.0%	17.8%	12.1%	11.4%	12.0%	18.5%	23.1%	24.1%	22.6%	16.9%	12.7%	9.9%	13.6%	5.6%	
売上総利益	11,529	27,004	42,308	56,451	15,557	30,092	45,479	61,071	15,375	30,359	47,559	64,842	16,645	33,859	51,615	71,062	79,900	
YoY	-19.2%	-9.1%	-6.3%	-3.7%	34.9%	11.4%	7.5%	8.2%	-1.2%	0.9%	4.6%	6.2%	8.3%	11.5%	8.5%	9.6%	12.4%	
販管費	11,988	23,736	35,754	48,593	12,283	23,983	35,680	49,164	11,678	23,601	35,559	48,430	13,860	26,637	40,681	54,333	59,600	
YoY	-6.2%	-6.6%	-6.0%	-4.5%	2.5%	1.0%	-0.2%	1.2%	-4.9%	-1.6%	-0.3%	-1.5%	18.7%	12.9%	14.4%	12.2%	9.7%	
人件費	4,596	9,492	14,447	19,462	5,127	10,070	14,775	20,575	4,584	9,448	14,050	18,649	5,575	10,815	16,186	21,434	-	
YoY	-0.3%	2.4%	4.3%	6.1%	11.6%	6.1%	2.3%	5.7%	-10.6%	-6.2%	-4.9%	-9.4%	21.6%	14.5%	15.2%	14.9%	-	
業務委託料	580	1,128	1,676	2,362	569	1,173	1,824	2,449	635	1,272	1,936	2,630	748	1,382	2,308	3,138	-	
YoY	-3.5%	-19.7%	-13.0%	-4.1%	-1.9%	4.0%	8.8%	3.7%	11.6%	8.4%	6.1%	7.4%	17.8%	8.6%	19.2%	19.3%	-	
支払手数料	725	1,126	1,566	1,911	598	1,037	1,441	1,845	534	961	1,429	1,901	825	1,358	1,956	2,668	-	
YoY	17.7%	0.3%	2.5%	-3.2%	-17.5%	-7.9%	-8.0%	-3.5%	-10.7%	-7.3%	-0.8%	3.0%	54.5%	41.3%	36.9%	40.3%	-	
減価償却費	609	1,210	1,803	2,400	555	1,103	1,651	2,220	571	1,156	1,747	2,374	610	1,228	1,752	2,400	-	
YoY	-4.2%	-6.0%	-8.3%	-9.5%	-8.9%	-8.8%	-8.4%	-7.5%	2.9%	4.8%	5.8%	6.9%	6.8%	6.2%	0.3%	1.1%	-	
広告宣伝費	1,520	2,962	4,480	6,685	1,471	2,764	4,227	5,952	1,432	2,966	4,701	6,974	1,633	3,482	5,665	7,895	-	
YoY	-19.6%	-20.4%	-22.1%	-17.3%	-3.2%	-6.7%	-5.6%	-11.0%	-2.7%	7.3%	11.2%	17.2%	14.0%	17.4%	20.5%	13.2%	-	
地代家賃	2,523	4,977	7,460	9,969	2,535	5,069	7,667	10,210	2,415	4,882	7,310	9,798	2,650	5,192	7,902	10,749	-	
YoY	-3.8%	-4.5%	-4.2%	-3.7%	0.5%	1.8%	2.8%	2.4%	-4.7%	-3.7%	-4.7%	-4.0%	9.7%	6.3%	8.1%	9.7%	-	
その他	1,432	2,839	4,318	5,801	1,426	2,763	4,092	5,910	1,504	2,913	4,383	6,101	1,815	3,177	4,909	6,045	-	
YoY	-20.6%	-16.5%	-17.5%	-17.2%	-0.4%	-2.7%	-5.2%	1.9%	5.5%	5.4%	7.1%	3.2%	20.7%	9.1%	12.0%	-0.9%	-	
営業利益	-459	3,267	6,554	7,858	3,273	6,108	9,798	11,907	3,696	6,757	12,000	16,412	2,785	7,222	10,933	16,729	20,300	
YoY	-	-23.7%	-7.7%	1.6%	-	87.0%	49.5%	51.5%	12.9%	10.6%	22.5%	37.8%	-24.6%	6.9%	-8.9%	1.9%	21.3%	
経常利益	-636	3,101	6,336	7,642	3,220	5,939	9,556	11,573	3,644	6,560	11,713	15,998	2,703	7,015	10,709	16,404	19,800	
YoY	-	-16.7%	-1.9%	9.7%	-	91.5%	50.8%	51.4%	13.2%	10.5%	22.6%	38.2%	-25.8%	6.9%	-8.6%	2.5%	20.7%	
当期純利益	-668	2,005	4,175	-2,081	1,424	3,170	5,191	6,553	4,629	8,575	12,102	20,020	1,843	4,871	7,296	11,864	13,600	
YoY	-	-11.0%	10.1%	-	-	58.1%	24.3%	-	225.1%	170.5%	133.1%	205.5%	-60.2%	-43.2%	-39.7%	-40.7%	14.6%	
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	64,991	69,158	73,299	68,261	78,540	71,698	79,252	77,241	90,012	88,290	97,574	90,191	103,867	96,729	101,938	110,670		
YoY	-0.5%	7.3%	12.5%	8.3%	20.8%	3.7%	8.1%	13.2%	14.6%	23.1%	23.1%	16.8%	15.4%	9.6%	4.5%	22.7%		
売上原価	53,462	53,683	57,994	54,118	62,983	57,163	63,865	61,648	74,637	73,306	80,374	72,908	87,222	79,515	84,182	91,222		
YoY	4.7%	9.5%	16.6%	9.2%	17.8%	6.5%	10.1%	13.9%	18.5%	28.2%	25.8%	18.3%	16.9%	8.5%	4.7%	25.1%		
売上総利益	11,529	15,474	15,304	14,143	15,557	14,535	15,386	15,592	15,375	14,983	17,200	17,283	16,645	17,213	17,755	19,447		
YoY	-19.2%	0.3%	-0.8%	5.0%	34.9%	-6.1%	0.5%	10.2%	-1.2%	3.1%	11.8%	10.8%	8.3%	14.9%	3.2%	12.5%		
販管費	11,988	11,747	12,018	12,839	12,283	11,699	11,697	13,483	11,678	11,923	11,957	12,871	13,860	12,777	14,044	13,651		
YoY	-6.2%	-7.1%	-4.7%	0.0%	2.5%	-0.4%	-2.7%	5.0%	-4.9%	1.9%	2.2%	-4.5%	18.7%	7.2%	17.5%	6.1%		
人件費	4,596	4,896	4,954	5,015	5,127	4,942	4,705	5,800	4,584	4,864	4,602	4,599	5,575	5,240	5,371	5,247		
YoY	-0.3%	5.0%	8.4%	11.6%	11.6%	0.9%	-5.0%	15.7%	-10.6%	-1.6%	-2.2%	-20.7%	21.6%	7.7%	16.7%	14.1%		
業務委託料	580	547	548	686	569	604	650	624	635	636	664	693	748	633	926	829		
YoY	-3.5%	-31.9%	5.2%	27.7%	-1.9%	10.4%	18.6%	-9.0%	11.6%	5.3%	2.2%	11.1%	17.8%	-0.5%	39.5%	19.6%		
支払手数料	725	400	440	345	598	439	404	403	534	426	467	472	825	532	598	711		
YoY	17.7%	-21.1%	8.9%	-22.8%	-17.5%	9.7%	-8.2%	16.8%	-10.7%	-3.0%	15.6%	17.1%	54.5%	24.9%	28.1%	50.6%		
減価償却費	609	600	593	596	555	548	548	568	571	585	590	627	610	617	524	648		
YoY	-4.2%	-7.8%	-12.5%	-13.1%	-8.9%	-8.7%	-7.6%	-4.7%	2.9%	6.8%	7.7%	10.4%	6.8%	5.5%	-11.2%	3.3%		
広告宣伝費	1,520	1,442	1,518	2,204	1,471	1,293	1,462	1,725	1,432	1,533	1,734	2,273	1,633	1,848	2,183	2,229		
YoY	-19.6%	-21.1%	-25.3%	-5.4%	-3.2%	-10.3%	-3.7%	-21.7%	-2.7%	18.6%	18.6%	31.8%	14.0%	20.5%	25.9%	-1.9%		
地代家賃	2,523	2,453	2,483	2,508	2,535	2,534	2,597	2,543	2,415	2,467	2,427	2,487	2,650	2,542	2,709	2,847		
YoY	-3.8%	-5.3%	-3.4%	-2.2%	0.5%	3.3%	4.6%	1.4%	-4.7%	-2.6%	-4.5%	-2.2%	9.7%	3.0%	11.6%	14.5%		
その他	1,432	1,406	1,479	1,482	1,426	1,337	1,328	1,818	1,504	1,408	1,470	1,717	1,815	1,362	1,731	1,136		
YoY	-20.6%	-11.8%	-19.2%	-16.5%	-0.4%	-4.9%	-10.2%	-10.2%	5.5%	5.3%	10.7%	-5.6%	20.7%	-3.3%	17.8%	-33.8%		
営業利益	-459	3,727	3,286	1,304	3,273	2,835	3,689	2,109	3,696	3,060	5,242	4,412	2,785	4,436	3,711	5,796		
YoY	-	33.4%	16.6%	106.0%	-	-23.9%	12.3%	61.7%	12.9%	7.9%	42.1%	109.2%	-24.6%	45.0%	-29.2%	31.4%		
経常利益	-636	3,737	3,235	1,305	3,220	2,719	3,617	2,016	3,644	2,915	5,152	4,284	2,703	4,311	3,694	5,694		
YoY	-	46.0%	18.1%	160.0%	-	-27.2%	11.8%	54.5%	13.2%	7.2%	42.4%	112.5%	-25.8%	47.9%	-28.3%	32.9%		
当期純利益	-668	2,673	2,170	-6,257	1,424	1,745	2,021	1,362	4,629	3,946	3,527	7,917	1,843	3,027	2,425	4,568		
YoY	-	60.6%	41.1%	-	-	-34.7%	-6.9%	-	225.1%	126.1%	74.5%	481.3%	-60.2%	-23.3%	-31.2%	-42.3%		

KPI	21/2期				22/2期				23/2期				24/2期				25/2期 通期予想
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	
買取台数(台)	34,743	68,273	108,850	148,892	43,951	78,238	119,294	161,951	43,855	81,134	125,145	165,529	42,980	78,819	120,023	162,630	-
YoY	-20.3%	-14.2%	-9.3%	-7.5%	26.5%	14.6%	9.6%	8.8%	-0.2%	3.7%	4.9%	2.2%	-2.0%	-2.9%	-4.1%	-1.8%	-
直営店販売台数(台)	57,320	109,953	166,700	219,914	65,288	120,474	179,686	237,489	66,541	125,475	188,894	247,392	73,584	135,909	201,936	268,844	285,000
YoY	-1.3%	1.7%	2.9%	2.1%	13.9%	9.6%	7.8%	8.0%	1.9%	4.2%	5.1%	4.2%	10.6%	8.3%	6.9%	8.7%	6.1%
小売台数(台)	34,769	70,590	104,830	137,382	38,808	72,694	107,636	140,119	37,547	70,186	102,955	135,599	39,266	73,777	106,483	144,487	155,000
YoY	1.9%	4.1%	3.2%	3.3%	11.6%	3.0%	2.7%	2.0%	-3.2%	-3.5%	-4.3%	-3.2%	4.6%	5.1%	3.4%	6.6%	7.3%
卸売台数(台)	22,551	39,363	61,870	82,532	26,480	47,780	72,050	97,370	28,994	55,289	85,939	111,793	34,318	62,132	95,453	124,357	130,000
YoY	-5.8%	-2.4%	2.5%	0.0%	17.4%	21.4%	16.5%	18.0%	9.5%	15.7%	19.3%	14.8%	18.4%	12.4%	11.1%	11.2%	4.6%
直営店1店舗当たり販売台数*1	121	233	354	467	144	266	397	524	158	298	448	587	185	342	508	669	-
YoY	5.4%	10.0%	6.9%	6.5%	17.9%	12.8%	12.1%	12.2%	9.7%	12.0%	12.8%	12.0%	24.2%	21.7%	19.8%	14.0%	-
個別1台当たり売上高*2	1,133	1,220	1,244	1,253	1,202	1,247	1,277	1,291	1,352	1,421	1,460	1,479	1,411	1,475	1,502	1,536	-
YoY	0.7%	1.7%	3.4%	4.7%	6.0%	2.2%	2.7%	3.0%	12.5%	14.0%	14.3%	14.6%	4.4%	3.8%	2.9%	3.9%	-
個別1台当たり売上総利益*3	201	245	253	256	238	249	253	257	231	241	251	262	226	249	255	264	-
YoY	-18.2%	-10.6%	-8.9%	-5.6%	18.3%	1.6%	0.0%	0.4%	-3.1%	-3.2%	-0.8%	1.9%	-2.2%	3.3%	1.6%	0.8%	-
個別設備投資額(百万円)	409	617	890	1,429	523	1,008	2,972	4,074	2,393	3,311	3,976	6,917	330	710	2,124	6,918	-
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	通期予想
直営店店舗数(店)*4	476	461	462	460	458	452	453	445	444	445	446	397	395	393	399	406	421
直営店純増数	-4	-15	1	-2	-2	-6	1	-8	-1	1	1	-49	-2	-2	6	7	15
加盟店店舗数(店)	65	65	66	67	65	65	66	65	63	63	63	63	62	62	61	61	-
買取台数(台)	34,743	33,530	40,577	40,042	43,951	34,287	41,056	42,657	43,855	37,279	44,011	40,384	42,980	35,839	41,204	42,607	-
YoY	-20.3%	-6.9%	0.4%	-2.3%	26.5%	2.3%	1.2%	6.5%	-0.2%	8.7%	7.2%	-5.3%	-2.0%	-3.9%	-6.4%	5.5%	-
直営店販売台数(台)	57,320	52,633	56,747	53,214	65,288	55,186	59,212	57,803	66,541	58,934	63,419	58,498	73,584	62,325	66,027	66,908	-
YoY	-1.3%	5.0%	5.5%	-0.6%	13.9%	4.9%	4.3%	8.6%	1.9%	6.8%	7.1%	1.2%	10.6%	5.8%	4.1%	14.4%	-
小売台数(台)	34,769	35,821	34,240	32,552	38,808	33,886	34,942	32,483	37,547	32,639	32,769	32,644	39,266	34,511	32,706	38,004	-
YoY	1.9%	6.2%	1.5%	3.6%	11.6%	-5.4%	2.1%	-0.2%	-3.2%	-3.7%	-6.2%	0.5%	4.6%	5.7%	-0.2%	16.4%	-
卸売台数(台)	22,551	16,812	22,507	20,662	26,480	21,300	24,270	25,320	28,994	26,295	30,650	25,854	34,318	27,814	33,321	28,904	-
YoY	-5.8%	2.6%	12.2%	-6.6%	17.4%	26.7%	7.8%	22.5%	9.5%	23.5%	26.3%	2.1%	18.4%	5.8%	8.7%	11.8%	-
直営店1店舗当たり販売台数*1	121	111	120	113	144	121	129	127	149	132	142	138	185	157	165	166	-
YoY	5.4%	13.7%	9.6%	3.7%	17.9%	6.1%	7.5%	12.4%	3.5%	9.1%	10.1%	8.7%	24.2%	18.9%	16.2%	20.3%	-
個別1台当たり売上高*2	1,133	1,313	1,291	1,282	1,202	1,299	1,338	1,336	1,352	1,498	1,538	1,541	1,411	1,552	1,556	1,654	-
YoY	0.7%	2.1%	6.6%	9.0%	6.0%	-1.1%	3.6%	4.2%	12.5%	15.3%	14.9%	15.3%	4.4%	3.6%	1.2%	7.3%	-
個別1台当たり売上総利益*3	201	293	269	265	238	263	259	269	231	254	271	295	226	276	268	290	-
YoY	-18.2%	-4.5%	-6.0%	5.7%	18.3%	-10.2%	-3.7%	1.5%	-2.9%	-3.4%	4.6%	9.7%	-2.2%	8.7%	-1.1%	-1.7%	-
個別社員数(人)	3,550	3,447	3,357	3,310	3,422	3,291	3,202	3,072	3,135	3,021	2,965	2,968	3,243	3,204	3,218	3,356	-
個別設備投資額(百万円)	409	208	272	539	523	484	1,964	1,101	2,393	917	665	2,941	330	379	1,414	4,793	-

*1 直営店1店舗当たり販売台数は、直営店販売台数÷店舗数(期首期末平均)、単位は台

*2 個別1台当たり売上高は、個別売上高÷直営店販売台数、単位は千円

*3 個別1台当たり売上総利益は、個別売上総利益÷直営店販売台数、単位は千円

*4 2023年2月期Q4より直営店店舗数(店)のカウント基準を変更、従来基準では448店舗、出張専門の12店舗・オンライン販売専門の35店舗・商品展示用の4店舗を基準変更に伴いカウント対象から削除