

IDOM 四半期データ

連結業績推移(単位: 百万円、百万円未満を切り捨て)																	
(百万円)	22/2期				23/2期				24/2期				25/2期				26/2期
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	通期予想
売上高	117,013	227,775	344,620	459,532	135,601	225,478	324,248	416,514	105,258	203,696	307,710	419,852	124,558	249,651	380,515	496,678	509,000
YoY	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%	-9.4%	-22.4%	-9.7%	-5.1%	0.8%	18.3%	22.6%	23.7%	18.3%	2.5%
売上原価	95,264	185,308	280,249	373,519	113,198	187,209	267,921	341,964	88,142	168,792	254,310	346,519	103,041	205,350	313,938	408,002	416,000
YoY	38.1%	28.6%	22.9%	21.4%	18.8%	1.0%	-4.4%	-8.4%	-22.1%	-9.8%	-5.1%	1.3%	16.9%	21.7%	23.4%	17.7%	2.0%
売上総利益	21,748	42,466	64,371	86,013	22,402	38,269	56,326	74,549	17,116	34,903	53,399	73,333	21,517	44,300	66,576	88,675	92,900
YoY	47.7%	25.0%	19.0%	18.1%	3.0%	-9.9%	-12.5%	-13.3%	-23.6%	-8.8%	-5.2%	-1.6%	25.7%	26.9%	24.7%	20.9%	4.8%
販管費	16,663	33,025	49,610	67,528	17,145	29,652	42,211	55,865	14,344	27,805	42,570	57,216	17,068	34,217	51,517	68,785	70,800
YoY	12.0%	10.4%	9.1%	8.5%	2.9%	-10.2%	-14.9%	-17.3%	-16.3%	-6.2%	0.9%	2.4%	19.0%	23.1%	21.0%	20.2%	2.9%
営業利益	5,084	9,440	14,760	18,485	5,256	8,616	14,115	18,684	2,771	7,098	10,829	16,117	4,449	10,083	15,058	19,890	22,100
YoY	-	132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%	1.1%	-47.3%	-17.6%	-23.3%	-13.7%	60.6%	42.1%	39.1%	23.4%	11.1%
経常利益	4,911	9,011	14,046	17,561	5,053	8,280	13,698	18,146	2,696	6,918	10,597	15,826	4,314	9,603	14,524	19,115	21,100
YoY	-	186.3%	79.0%	82.1%	2.9%	-8.1%	-2.5%	3.3%	-46.6%	-16.4%	-22.6%	-12.8%	60.0%	38.8%	37.1%	20.8%	10.4%
親会社株主に帰属する当期純利益	2,752	5,311	8,738	10,794	5,377	7,516	11,219	14,205	1,868	4,823	7,237	11,442	2,901	6,485	9,801	13,447	13,600
YoY	-	286.3%	67.2%	627.4%	95.4%	41.5%	28.4%	31.6%	-65.3%	-35.8%	-35.5%	-19.5%	55.3%	34.5%	35.4%	17.5%	1.1%
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高	117,013	110,761	116,845	114,912	135,601	89,877	98,769	92,266	105,258	98,438	104,013	112,142	124,558	125,092	130,863	116,163	
YoY	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%	-19.7%	-22.4%	9.5%	5.3%	21.5%	18.3%	27.1%	25.8%	3.6%	
売上原価	95,264	90,043	94,940	93,270	113,198	74,010	80,712	74,043	88,142	80,650	85,517	92,208	103,041	102,309	108,588	94,064	
YoY	38.1%	19.8%	13.2%	16.9%	18.8%	-17.8%	-15.0%	-20.6%	-22.1%	9.0%	6.0%	24.5%	16.9%	26.9%	27.0%	2.0%	
売上総利益	21,748	20,718	21,904	21,642	22,402	15,867	18,057	18,222	17,116	17,787	18,495	19,933	21,517	22,782	22,275	22,099	
YoY	47.7%	7.7%	8.8%	15.7%	3.0%	-23.4%	-17.6%	-15.8%	-23.6%	12.1%	2.4%	9.4%	25.7%	28.1%	20.4%	10.9%	
販管費	16,663	16,362	16,584	17,918	17,145	12,506	12,559	13,653	14,344	13,460	14,764	14,645	17,068	17,148	17,300	17,268	
YoY	12.0%	8.8%	6.5%	6.9%	2.9%	-23.6%	-24.3%	-23.8%	-16.3%	7.6%	17.6%	7.3%	19.0%	27.4%	17.2%	17.9%	
営業利益	5,084	4,356	5,319	3,724	5,256	3,360	5,498	4,568	2,771	4,326	3,730	5,288	4,449	5,633	4,975	4,832	
YoY	-	3.6%	16.6%	90.6%	3.4%	-22.9%	3.4%	22.7%	-47.3%	28.8%	-32.2%	15.8%	60.6%	30.2%	33.4%	-8.6%	
経常利益	4,911	4,099	5,035	3,514	5,053	3,227	5,417	4,448	2,696	4,221	3,679	5,229	4,314	5,289	4,920	4,591	
YoY	-	10.8%	7.1%	96.1%	2.9%	-21.3%	7.6%	26.6%	-46.6%	30.8%	-32.1%	17.6%	60.0%	25.3%	33.7%	-12.2%	
親会社株主に帰属する当期純利益	2,752	2,559	3,426	2,056	5,377	2,139	3,703	2,985	1,868	2,954	2,413	4,205	2,901	3,583	3,316	3,646	
YoY	-	11.7%	-11.0%	-	95.4%	-16.4%	8.1%	45.2%	-65.3%	38.1%	-34.8%	40.9%	55.3%	21.3%	37.4%	-13.3%	

(百万円)		22/2期				23/2期				24/2期				25/2期			
		Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計
売上高		117,013	227,775	344,620	459,532	135,601	225,478	324,248	416,514	105,258	203,696	307,710	419,852	124,558	249,651	380,515	496,678
	YoY	39.8%	27.9%	22.2%	20.8%	15.9%	-1.0%	-5.9%	-9.4%	-22.4%	-9.7%	-5.1%	0.8%	18.3%	22.6%	23.7%	18.3%
	日本	82,459	157,192	239,812	318,135	90,580	179,772	277,761	369,510	104,701	202,301	305,460	417,031	123,775	247,719	377,519	492,902
	YoY	21.2%	13.1%	10.6%	9.5%	9.8%	14.4%	15.8%	16.1%	15.6%	12.5%	10.0%	12.9%	18.2%	22.5%	23.6%	18.2%
	豪州	34,028	69,499	103,123	139,364	44,607	44,607	44,607	44,607	-	-	-	-	-	-	-	-
	YoY	123.6%	81.5%	61.2%	57.8%	31.1%	-35.8%	-56.7%	-68.0%	-	-	-	-	-	-	-	-
	その他	526	1,083	1,684	2,032	412	1,099	1,878	2,396	556	1,395	2,249	2,820	783	1,931	2,995	3,777
	YoY	8.0%	23.5%	20.8%	19.5%	-21.7%	1.5%	11.5%	17.9%	35.0%	26.9%	19.8%	17.7%	40.8%	38.4%	33.2%	33.9%
	消去	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
営業利益		5,084	9,440	14,760	18,485	5,256	8,616	14,115	18,684	2,771	7,098	10,829	16,117	4,449	10,083	15,058	19,890
	YoY	-	132.9%	71.3%	74.9%	3.4%	-8.7%	-4.4%	1.1%	-47.3%	-17.6%	-23.3%	-13.7%	60.6%	42.1%	39.1%	23.4%
	日本	3,936	7,113	11,313	13,771	4,038	7,386	12,838	17,428	2,732	7,025	10,742	16,076	4,433	10,039	14,982	20,018
	YoY	-	98.8%	54.7%	65.6%	2.6%	3.8%	13.5%	26.6%	-32.3%	-4.9%	-16.3%	-7.8%	62.3%	42.9%	39.5%	24.5%
	豪州	1,169	2,401	3,565	4,935	1,284	1,284	1,284	1,284	-	-	-	-	-	-	-	-
	YoY	579.7%	166.8%	91.6%	64.6%	9.8%	-46.5%	-64.0%	-74.0%	-	-	-	-	-	-	-	-
	その他	46	125	213	222	-3	27	81	71	0	49	82	43	-25	23	78	-87
	YoY	-	-	-	-	-	-78.4%	-62.0%	-	-	81.5%	1.2%	-	-	-53.1%	-4.9%	-
	調整額	-67	-200	-331	-444	-62	-81	-88	-99	38	23	3	-3	40	20	-2	-39
	消去	53	39	27	10	42	25	20	11	40	27	9	4	42	23	3	-32
	のれん償却額	-121	-239	-358	-454	-104	-106	-108	-110	-1	-3	-5	-7	-1	-3	-5	-7
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
売上高		117,013	110,761	116,845	114,912	135,601	89,877	98,769	92,266	105,258	98,438	104,013	112,142	124,558	125,092	130,863	116,163
	YoY	39.8%	17.4%	12.4%	16.7%	15.9%	-18.9%	-15.5%	-19.7%	-22.4%	9.5%	5.3%	21.5%	18.3%	27.1%	25.8%	3.6%
	日本	82,459	74,733	82,619	78,323	90,580	89,191	97,989	91,748	104,701	97,599	103,159	111,571	123,775	123,944	129,800	115,383
	YoY	21.2%	5.4%	6.2%	6.1%	9.8%	19.3%	18.6%	17.1%	15.6%	9.4%	5.3%	21.6%	18.2%	27.0%	25.8%	3.4%
	豪州	34,028	35,471	33,624	36,241	44,607	-	-	-	-	-						

個別業績推移(単位:百万円、百万円未満を切り捨て)																		
(百万円)		22/2期				23/2期				24/2期				25/2期				26/2期
		Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	通期予想
売上高		78,540	150,239	229,492	306,733	90,012	178,303	275,877	366,069	103,867	200,597	302,535	413,206	122,759	245,381	374,021	486,843	501,000
	YoY	20.8%	12.0%	10.6%	11.3%	14.6%	18.7%	20.2%	19.3%	15.4%	12.5%	9.7%	12.9%	18.2%	22.3%	23.6%	17.8%	2.9%
売上原価		62,983	120,147	184,012	245,661	74,637	147,944	228,318	301,226	87,222	166,737	250,920	342,143	101,977	202,402	309,975	401,991	408,500
	YoY	17.8%	12.1%	11.4%	12.0%	18.5%	23.1%	24.1%	22.6%	16.9%	12.7%	9.9%	13.6%	16.9%	21.4%	23.5%	17.5%	1.6%
売上総利益		15,557	30,092	45,479	61,071	15,375	30,359	47,559	64,842	16,645	33,859	51,615	71,062	20,782	42,978	64,045	84,852	92,500
	YoY	34.9%	11.4%	7.5%	8.2%	-1.2%	0.9%	4.6%	6.2%	8.3%	11.5%	8.5%	9.6%	24.9%	26.9%	24.1%	19.4%	9.0%
販管費		12,283	23,983	35,680	49,164	11,678	23,601	35,559	48,430	13,860	26,637	40,681	54,333	16,290	32,475	48,674	64,710	70,200
	YoY	2.5%	1.0%	-0.2%	1.2%	-4.9%	-1.6%	-0.3%	-1.5%	18.7%	12.9%	14.4%	12.2%	17.5%	21.9%	19.6%	19.1%	8.5%
	人件費	5,127	10,070	14,775	20,575	4,584	9,448	14,050	18,649	5,575	10,815	16,186	21,434	6,356	13,428	20,031	25,956	-
	YoY	11.6%	6.1%	2.3%	5.7%	-10.6%	-6.2%	-4.9%	-9.4%	21.6%	14.5%	15.2%	14.9%	14.0%	24.2%	23.8%	21.1%	-
	業務委託料	569	1,173	1,824	2,449	635	1,272	1,936	2,630	748	1,382	2,308	3,138	1,068	2,093	3,390	4,592	-
	YoY	-1.9%	4.0%	8.8%	3.7%	11.6%	8.4%	6.1%	7.4%	17.8%	8.6%	19.2%	19.3%	42.8%	51.4%	46.9%	46.3%	-
	支払手数料	598	1,037	1,441	1,845	534	961	1,429	1,901	825	1,358	1,956	2,668	1,231	2,191	2,832	3,262	-
	YoY	-17.5%	-7.9%	-8.0%	-3.5%	-10.7%	-7.3%	-0.8%	3.0%	54.5%	41.3%	36.9%	40.3%	49.2%	61.3%	44.8%	22.3%	-
	減価償却費	555	1,103	1,651	2,220	571	1,156	1,747	2,374	610	1,228	1,752	2,400	634	1,217	2,102	2,439	-
	YoY	-8.9%	-8.8%	-8.4%	-7.5%	2.9%	4.8%	5.8%	6.9%	6.8%	6.2%	0.3%	1.1%	3.9%	-0.9%	20.0%	1.6%	-
	広告宣伝費	1,471	2,764	4,227	5,952	1,432	2,966	4,701	6,974	1,633	3,482	5,665	7,895	2,201	4,083	5,888	8,295	-
	YoY	-3.2%	-6.7%	-5.6%	-11.0%	-2.7%	7.3%	11.2%	17.2%	14.0%	17.4%	20.5%	13.2%	34.8%	17.3%	3.9%	5.1%	-
	地代家賃	2,535	5,069	7,667	10,210	2,415	4,882	7,310	9,798	2,650	5,192	7,902	10,749	2,958	5,933	9,258	12,196	-
	YoY	0.5%	1.8%	2.8%	2.4%	-4.7%	-3.7%	-4.7%	-4.0%	9.7%	6.3%	8.1%	9.7%	11.6%	14.3%	17.2%	13.5%	-
	その他	1,426	2,763	4,092	5,910	1,504	2,913	4,383	6,101	1,815	3,177	4,909	6,045	1,838	3,526	5,170	7,970	-
	YoY	-0.4%	-2.7%	-5.2%	1.9%	5.5%	5.4%	7.1%	3.2%	20.7%	9.1%	12.0%	-0.9%	1.3%	11.0%	5.3%	31.8%	-
営業利益		3,273	6,108	9,798	11,907	3,696	6,757	12,000	16,412	2,785	7,222	10,933	16,729	4,491	10,503	15,371	20,142	22,300
	YoY	-	87.0%	49.5%	51.5%	12.9%	10.6%	22.5%	37.8%	-24.6%	6.9%	-8.9%	1.9%	61.3%	45.4%	40.6%	20.4%	10.7%
経常利益		3,220	5,939	9,556	11,573	3,644	6,560	11,713	15,998	2,703	7,015	10,709	16,404	4,366	10,004	14,836	19,374	21,300
	YoY	-	91.5%	50.8%	51.4%	13.2%	10.5%	22.6%	38.2%	-25.8%	6.9%	-8.6%	2.5%	61.5%	42.6%	38.5%	18.1%	9.9%
当期純利益		1,424	3,170	5,191	6,553	4,629	8,575	12,102	20,020	1,843	4,871	7,296	11,864	3,029	6,873	10,184	13,945	14,000
	YoY	-	58.1%	24.3%	-	225.1%	170.5%	133.1%	205.5%	-60.2%	-43.2%	-39.7%	-40.7%	64.4%	41.1%	39.6%	17.5%	0.4%
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
売上高		78,540	71,698	79,252	77,241	90,012	88,290	97,574	90,191	103,867	96,729	101,938	110,670	122,759	122,621	128,639	112,822	
	YoY	20.8%	3.7%	8.1%	13.2%	14.6%	23.1%	23.1%	16.8%	15.4%	9.6%	4.5%	22.7%	18.2%	26.8%	26.2%	1.9%	
売上原価		62,983	57,163	63,865	61,648	74,637	73,306	80,374	72,908	87,222	79,515	84,182	91,222	101,977	100,425	107,572	92,016	
	YoY	17.8%	6.5%	10.1%	13.9%	18.5%	28.2%	25.8%	18.3%	16.9%	8.5%	4.7%	25.1%	16.9%	26.3%	27.8%	0.9%	
売上総利益		15,557	14,535	15,386	15,592	15,375	14,983	17,200	17,283	16,645	17,213	17,755	19,447	20,782	22,196	21,066	20,807	
	YoY	34.9%	-6.1%	0.5%	10.2%	-1.2%	3.1%	11.8%	10.8%	8.3%	14.9%	3.2%	12.5%	24.9%	28.9%	18.6%	7.0%	
販管費		12,283	11,699	11,697	13,483	11,678	11,923	11,957	12,871	13,860	12,777	14,044	13,651	16,290	16,184	16,199	16,036	
	YoY	2.5%	-0.4%	-2.7%	5.0%	-4.9%	1.9%	2.2%	-4.5%	18.7%	7.2%	17.5%	6.1%	17.5%	26.7%	15.3%	17.5%	
	人件費	5,127	4,942	4,705	5,800	4,584	4,864	4,602	4,599	5,575	5,240	5,371	5,247	6,356	7,071	6,602	5,925	
	YoY	11.6%	0.9%	-5.0%	15.7%	-10.6%	-1.6%	-2.2%	-20.7%	21.6%	7.7%	16.7%	14.1%	14.0%	34.9%	22.9%	12.9%	
	業務委託料	569	604	650	624	635	636	664	693	748	633	926	829	1,068	1,025	1,296	1,202	
	YoY	-1.9%	10.4%	18.6%	-9.0%	11.6%	5.3%	2.2%	11.1%	17.8%	-0.5%	39.5%	19.6%	42.8%	61.9%	40.0%	45.0%	
	支払手数料	598	439	404	403	534	426	467	472	825	532	598	711	1,231	959	641	430	
	YoY	-17.5%	9.7%	-8.2%	16.8%	-10.7%	-3.0%	15.6%	17.1%	54.5%	24.9%	28.1%	50.6%	49.2%	80.3%	7.2%	-39.5%	
	減価償却費	555	548	548	568	571	585	590	627	610	617	524	648	634	582	884	337	
	YoY	-8.9%	-8.7%	-7.6%	-4.7%	2.9%	6.8%	7.7%	10.4%	6.8%	5.5%	-11.2%	3.3%	3.9%	-5.7%	68.7%	-48.0%	
	広告宣伝費	1,471	1,293	1,462	1,725	1,432	1,533	1,734	2,273	1,633	1,848	2,183	2,229	2,201	1,882	1,804	2,407	
	YoY	-3.2%	-10.3%	-3.7%	-21.7%	-2.7%	18.6%	18.6%	31.8%	14.0%	20.5%	25.9%	-1.9%	34.8%	1.8%	-17.4%	8.0%	
	地代家賃	2,535	2,534	2,597	2,543	2,415	2,467	2,427	2,487	2,650	2,542	2,709	2,847	2,958	2,975	3,324	2,938	
	YoY	0.5%	3.3%	4.6%	1.4%	-4.7%	-2.6%	-6.5%	-2.2%	9.7%	3.0%	11.6%	14.5%	11.6%	17.0%	22.7%	3.2%	
	その他	1,426	1,337	1,328	1,818	1,504	1,408	1,470	1,717	1,815	1,362	1,731	1,136	1,838	1,687	1,644	2,800	
	YoY	-0.4%	-4.9%	-10.2%	-10.2%	5.5%	5.3%	10.7%	-5.6%	20.7%	-3.3%	17.8%	-33.8%	1.3%	23.9%	-5.0%	146.5%	
営業利益		3,273	2,835	3,689	2,109	3,696	3,060	5,242	4,412	2,785	4,436	3,711	5,796	4,491	6,011	4,867	4,771	
	YoY	-	-23.9%	12.3%	61.7%	12.9%	7.9%	42.1%	109.2%	-24.6%	45.0%	-29.2%	31.4%	61.3%	35.5%	31.2%	-17.7%	
経常利益		3,220	2,719	3,617	2,016	3,644	2,915	5,152	4,284	2,703	4,311	3,694	5,694	4,366	5,637	4,831	4,538	
	YoY	-	-27.2%	11.8%	54.5%	13.2%	7.2%	42.4%	112.5%	-25.8%	47.9%	-28.3%	32.9%	61.5%	30.8%	30.8%	-20.3%	
当期純利益		1,424	1,745	2,021	1,362	4,629	3,946	3,527	7,917	1,843	3,027	2,425	4,568	3,029	3,843	3,311	3,761	
	YoY	-	-34.7%	-6.9%	-	225.1%	126.1%	74.5%	481.3%	-60.2%	-23.3%	-31.2%	-42.3%	64.4%	27.0%	36.5%	-17.7%	

KPI																		
	22/2期				23/2期				24/2期				25/2期				26/2期	
	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	Q1累計	Q2累計	Q3累計	Q4累計	通期予想	
買取台数(台)	43,951	78,238	119,294	161,951	43,855	81,134	125,145	165,529	42,980	78,819	120,023	162,630	48,306	93,307	139,681	183,781	－	
YoY	26.5%	14.6%	9.6%	8.8%	－0.2%	3.7%	4.9%	2.2%	－2.0%	－2.9%	－4.1%	－1.8%	12.4%	18.4%	16.4%	13.0%	－	
直営店販売台数(台)	65,288	120,474	179,686	237,489	66,541	125,475	188,894	247,392	73,584	135,909	201,936	268,844	81,988	152,584	227,464	293,163	313,000	
YoY	13.9%	9.6%	7.8%	8.0%	1.9%	4.2%	5.1%	4.2%	10.6%	8.3%	6.9%	8.7%	11.4%	12.3%	12.6%	9.0%	6.8%	
小売台数(台)	38,808	72,694	107,636	140,119	37,547	70,186	102,955	135,599	39,266	73,777	106,483	144,487	38,842	75,917	113,519	149,003	163,000	
YoY	11.6%	3.0%	2.7%	2.0%	－3.2%	－3.5%	－4.3%	－3.2%	4.6%	5.1%	3.4%	6.6%	－1.1%	2.9%	6.6%	3.1%	9.4%	
卸売台数(台)	26,480	47,780	72,050	97,370	28,994	55,289	85,939	111,793	34,318	62,132	95,453	124,357	43,146	76,667	113,945	144,160	150,000	
YoY	17.4%	21.4%	16.5%	18.0%	9.5%	15.7%	19.3%	14.8%	18.4%	12.4%	11.1%	11.2%	25.7%	23.4%	19.4%	15.9%	4.1%	
直営店1店舗当たり販売台数*1	144	266	397	524	158	298	448	587	185	342	508	669	201	375	560	706	－	
YoY	17.9%	12.8%	12.1%	12.2%	9.7%	12.0%	12.8%	12.0%	24.2%	21.7%	19.8%	14.0%	8.6%	10.9%	11.6%	5.5%	－	
個別1台当たり売上高*2	1,202	1,247	1,277	1,291	1,352	1,421	1,460	1,479	1,411	1,475	1,502	1,536	1,497	1,608	1,644	1,660	－	
YoY	6.0%	2.2%	2.7%	3.0%	12.5%	14.0%	14.3%	14.6%	4.4%	3.8%	2.9%	3.9%	6.1%	9.0%	9.7%	8.1%	－	
個別1台当たり売上総利益*3	238	249	253	257	231	241	251	262	226	249	255	264	253	281	281	289	－	
YoY	18.3%	1.6%	0.0%	0.4%	－3.1%	－3.2%	－0.8%	1.9%	－2.2%	3.3%	1.6%	0.8%	11.9%	12.9%	10.2%	9.5%	－	
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	通期予想	
直営店店舗数(店)*4	458	452	453	445	444	445	446	397	395	393	399	406	407	406	414	424	439	
直営店純増数	－2	－6	1	－8	－1	1	1	－49	－2	－2	6	7	1	－1	8	10	15	
加盟店店舗数(店)	65	65	66	65	63	63	63	63	62	62	61	61	61	61	61	61	－	
買取台数(台)	43,951	34,287	41,056	42,657	43,855	37,279	44,011	40,384	42,980	35,839	41,204	42,607	48,306	45,001	46,374	44,100		
YoY	26.5%	2.3%	1.2%	6.5%	－0.2%	8.7%	7.2%	－5.3%	－2.0%	－3.9%	－6.4%	5.5%	12.4%	25.6%	12.5%	3.5%		
直営店販売台数(台)	65,288	55,186	59,212	57,803	66,541	58,934	63,419	58,498	73,584	62,325	66,027	66,908	81,988	70,596	74,880	65,699		
YoY	13.9%	4.9%	4.3%	8.6%	1.9%	6.8%	7.1%	1.2%	10.6%	5.8%	4.1%	14.4%	11.4%	13.3%	13.4%	－1.8%		
小売台数(台)	38,808	33,886	34,942	32,483	37,547	32,639	32,769	32,644	39,266	34,511	32,706	38,004	38,842	37,075	37,602	35,484		
YoY	11.6%	－5.4%	2.1%	－0.2%	－3.2%	－3.7%	－6.2%	0.5%	4.6%	5.7%	－0.2%	16.4%	－1.1%	7.4%	15.0%	－6.6%		
卸売台数(台)	26,480	21,300	24,270	25,320	28,994	26,295	30,650	25,854	34,318	27,814	33,321	28,904	43,146	33,521	37,278	30,215		
YoY	17.4%	26.7%	7.8%	22.5%	9.5%	23.5%	26.3%	2.1%	18.4%	5.8%	8.7%	11.8%	25.7%	20.5%	11.9%	4.5%		
直営店1店舗当たり販売台数*1	144	121	129	127	149	132	142	138	185	157	165	166	201	173	182	158		
YoY	17.9%	6.1%	7.5%	12.4%	3.5%	9.1%	10.1%	8.7%	24.2%	18.9%	16.2%	20.3%	8.6%	10.2%	10.3%	－4.8%		
個別1台当たり売上高*2	1,202	1,299	1,338	1,336	1,352	1,498	1,538	1,541	1,411	1,552	1,556	1,654	1,497	1,736	1,717	1,717		
YoY	6.0%	－1.1%	3.6%	4.2%	12.5%	15.3%	14.9%	15.3%	4.4%	3.6%	1.2%	7.3%	6.1%	11.9%	11.3%	3.8%		
個別1台当たり売上総利益*3	238	263	259	269	231	254	271	295	226	276	268	290	253	314	281	316		
YoY	18.3%	－10.2%	－3.7%	1.5%	－2.9%	－3.4%	4.6%	9.7%	－2.2%	8.7%	－1.1%	－1.7%	11.9%	13.8%	4.9%	9.0%		
個別社員数(人)	3,422	3,291	3,202	3,072	3,135	3,021	2,965	2,968	3,243	3,204	3,218	3,350	3,861	3,906	3,852	3,816		

*1 直営店1店舗当たり販売台数は、直営店販売台数÷店舗数(期首期末平均)、単位は台

*2 個別1台当たり売上高は、個別売上高÷直営店販売台数、単位は千円

*3 個別1台当たり売上総利益は、個別売上総利益÷直営店販売台数、単位は千円

*4 2023年2月期Q4より直営店店舗数(店)のカウント基準を変更、従来基準では448店舗、出張専門の12店舗・オンライン販売専門の35店舗・商品展示用の4店舗を基準変更に伴いカウント対象から削除