

April 11, 2025

Consolidated Financial Results for the Fiscal Year Ended February 28, 2025 (Under Japanese GAAP)

Company name: IDOM Inc.
 Listing: Tokyo Stock Exchange
 Securities code: 7599
 URL: <https://221616.com>
 Representative: Yusuke Hatori, President
 Inquiries: Ryo Nishihata, Director CFO
 Telephone: +81-50-1749-8962
 Scheduled date of annual general meeting of shareholders: May 27, 2025
 Scheduled date to commence dividend payments: May 28, 2025
 Scheduled date to file annual securities report: May 28, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for analysts and institutional investors)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended February 28, 2025 (from March 1, 2024 to February 28, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

Fiscal year ended	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
February 28, 2025	496,678	18.3	19,890	23.4	19,115	20.8	13,447	17.5
February 29, 2024	419,852	0.8	16,117	(13.7)	15,826	(12.8)	11,442	(19.5)

Note: Comprehensive income For the fiscal year ended February 28, 2025: ¥13,523 million [18.1%]
 For the fiscal year ended February 29, 2024: ¥11,452 million [(21.4)%]

Fiscal year ended	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	Yen	Yen	%	%	%
February 28, 2025	133.93	-	18.1	9.5	4.0
February 29, 2024	113.96	-	17.5	8.9	3.8

Note: Diluted net income per share is not stated as there were no dilutive potential shares in either the previous or current consolidated fiscal year.

(2) Consolidated financial position

As of	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
February 28, 2025	220,041	80,832	36.1	791.01
February 29, 2024	184,031	69,930	37.5	687.34

Reference: Equity
 As of February 28, 2025: ¥79,423 million
 As of February 29, 2024: ¥69,013 million

(3) Consolidated cash flows

Fiscal year ended	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
February 28, 2025	(20,036)	(8,762)	13,634	15,416
February 29, 2024	9,648	(8,367)	(8,230)	30,548

2. Cash dividends

Fiscal year ended	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
February 29, 2024	-	14.41	-	19.78	34.19	3,432	30.0	5.2
February 28, 2025	-	19.38	-	20.80	40.18	4,034	30.0	5.4
February 28, 2026 (Forecast)	-	22.41	-	18.22	40.63	-	30.0	-

3. Forecast of consolidated financial results for the fiscal year ending February 28, 2026 (from March 1, 2025 to February 28, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2025	260,000	4.1	11,900	18.0	11,400	18.7	7,500	15.6	74.70
Fiscal year ending February 28, 2026	509,000	2.5	22,100	11.1	21,100	10.4	13,600	1.1	135.45

* **Notes**

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations: None
- (ii) Changes in accounting policies due to other reasons: None
- (iii) Changes in accounting estimates: None
- (iv) Restatement: None
- (3) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of February 28, 2025	106,888,000 shares
As of February 29, 2024	106,888,000 shares

- (ii) Number of treasury shares at the end of the period

As of February 28, 2025	6,480,770 shares
As of February 29, 2024	6,480,691 shares

- (iii) Average number of shares outstanding during the period

Fiscal year ended February 28, 2025	100,407,275 shares
Fiscal year ended February 29, 2024	100,407,339 shares

[Reference] Overview of non-consolidated financial results

1. Non-consolidated financial results for the fiscal year ended February 28, 2025 (from March 1, 2024 to February 28, 2025)

(1) Non-consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal year ended								
February 28, 2025	486,843	17.8	20,142	20.4	19,374	18.1	13,945	17.5
February 29, 2024	413,206	12.9	16,729	1.9	16,404	2.5	11,864	(40.7)

	Basic earnings per share	Diluted earnings per share
Fiscal year ended	Yen	Yen
February 28, 2025	138.89	-
February 29, 2024	118.17	-

Note: Net income per share after adjustment for potential shares is not shown because there are no potential shares.

(2) Non-consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
February 28, 2025	214,062	77,495	36.2	771.67
February 29, 2024	181,492	67,476	37.2	671.93

Reference: Equity

As of February 28, 2025: ¥77,480 million

As of February 29, 2024: ¥67,466 million

2. Non-consolidated earnings forecast for the fiscal year ending February 28, 2026 (March 1, 2025 ~ February 28, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Ordinary profit		Profit		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending August 31, 2025	257,000	4.7	11,500	14.9	7,600	10.6	75.69
Fiscal year ending February 28, 2026	501,000	2.9	21,300	10.6	14,000	0.7	139.43

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

Forward-looking statements, such as earnings forecasts, contained in this material are deemed to be reasonable based on information available to the Company. Actual results may differ from the above forecasts due to various factors.

1. Overview of Operating Results, Etc.

(1) Analysis of operating results

In the fiscal year under review (March 1, 2024 February 28, 2025), retail unit sales at directly managed stores in Japan were 149,003 (up 3.1% year on year), a record high. This is mainly owed to the commencement of operation of large stores opened in the previous fiscal year and robust retail unit sales at existing large stores. The Company was able to increase the number of cars sold while also maintaining high gross profit per unit on a retail basis, mainly due to pricing that did not assume discounts.

Consolidated selling, general and administrative expenses increased, chiefly reflecting higher personnel expenses due to a rise in the number of employees linked to the expansion of large stores, as well as advertising expenses and rent expenses on land and buildings resulting from the opening of new stores, and outsourcing expenses for the training of sales personnel.

As a result of the above, the consolidated business results for the fiscal year under review were net sales of 496,678 million yen (up 18.3% year on year), operating profit of 19,890 million yen (up 23.4%), ordinary profit of 19,115 million yen (up 20.8%) and profit attributable to owners of parent of 13,447 million yen (up 17.5%).

Regional segment-specific earnings are as indicated below:

I. Japan

The results of the Japan segment were net sales of 492,902 million yen (up 18.2% year on year) and segment profit (operating profit) of 20,018 million yen (up 24.5% year on year). The Japan segment recorded higher revenue and profits, primarily due to increases in retail and wholesale unit prices and gross profit per retail unit from higher auto auction market prices.

II. Others

The results of the Other (Differences) segment were net sales of 3,777 million yen (up 33.9% year on year) and segment loss (operating loss) of 87 million yen (previous period: 43 million yen profit).

Outlook for the Next Fiscal Year

The forecasts for the next fiscal year are based on the following assumptions.

(i) Japan

The Company will steadily take steps to improve price setting and increase incidental earnings associated with retail sales in the next fiscal year. By doing so, it expects to increase gross profit per retail unit.

Furthermore, retail unit sales are expected to rise year on year due to the opening of 15 large capital efficiency-focused stores in the next fiscal year, as well as the contributions of large stores opened in or before the previous fiscal year.

(ii) Others

Overseas consolidated subsidiaries are expected to maintain performance at approximately the same level as the current fiscal year.

Based on the above assumptions, the Company forecasts that in the next fiscal year, it will post net sales of 509,000 million yen, operating profit of 22,100 million yen, ordinary profit of 21,100 million yen and profit attributable to owners of parent of 13,600 million yen.

(2) Analysis of financial position

【Status of assets, liabilities and net assets】

(Assets)

As of the end of the fiscal year under review, total assets stood at 220,041 million yen (up 19.6% compared to the end of the previous fiscal year).

Current assets were 164,358 million yen (up 22.4% compared to the end of the previous fiscal year), due primarily to an increase in notes and accounts receivable - trade (up 14,357 million yen) and merchandise (up 28,594 million yen), despite a decrease in cash and deposits (down 15,131 million yen).

Non-current assets were 55,682 million yen (up 11.9% compared to the end of the previous fiscal year) chiefly due to an increase in buildings and structures (up 6,317 million yen).

(Liabilities)

As of the end of the fiscal year under review, total liabilities were 139,208 million yen (up 22.0% compared to the end of the previous fiscal year).

Current liabilities stood at 70,389 million yen (up 11.2% from the end of the previous fiscal year) due primarily to an increase in contract liabilities (up 7,976 million yen).

Non-current liabilities were 68,818 million yen (up 35.5% compared to the end of the previous fiscal year) due to an increase in long-term borrowings (up 13,450 million yen), among other factors.

(Net assets)

As of the end of the fiscal year under review, total net assets amounted to 80,832 million yen (up 15.6% compared to the end of the previous fiscal year), largely due to an increase in retained earnings (up 9,515 million yen).

【Status of cash flows】

Cash and cash equivalents (hereinafter, "cash") for the fiscal year under review were 15,416 million yen, a decrease of 15,131 million yen (down 49.5%) compared to the end of the previous fiscal year.

The status of cash flows for FY2025 and respective relevant cash flows are as follows.

(Cash flows from operating activities)

Net cash provided by operating activities was 20,036 million yen.

This was mainly attributable to profit before income taxes of 18,576 million yen and depreciation of 3,248 million yen and an increase in trade receivables of 10,044 million yen and inventories of 28,561 million yen.

(Cash flows from investing activities)

Net cash used in investing activities was 8,762 million yen.

This mainly reflected 7,891 million yen used for purchase of property, plant and equipment.

(Cash flows from financing activities)

Net cash used in financing activities was 13,634 million yen.

This mainly reflects 20,000 million yen of proceeds from long-term borrowings and 16,300 million yen for the repayment of long-term borrowings.

(Reference) Changes in cash flow indicators ("FY" stands for "Fiscal Year.")

	FY2021	FY2022	FY2023	FY2024	FY2025
Equity ratio (%)	24.8	28.5	35.8	37.5	36.1
Shareholders' equity (mark-to-market) ratio (%)	35.1	34.8	49.1	49.4	50.5
Debt redemption years	4.1	9.5	29.5	6.6	-
Interest coverage ratio	18.6	9.0	3.7	28.2	-

Notes:

1. Breakdown of each indicator

Equity ratio = Shareholders' equity/Total assets

Shareholders' equity (mark-to-market) ratio = Market capitalization/Total assets

Debt redemption years = Interest bearing debt/Operating cash flow

Interest coverage ratio = Operating cash flow/Interest payments

2. Each index is calculated from consolidated figures.

3. Market capitalization is calculated using the following formula: closing share price at period-end x number of shares issued (excluding treasury stock)

4. Debt redemption years and interest coverage ratio for the fiscal year ended February 2025 are not disclosed due to negative operating cash flows.

(3) Basic Policy on Profit Distribution and Dividends for Fiscal Years Ended February 2025 and Ending February 2026.

(i) Basic policy on dividends and targets

The Company adopted performance-linked dividends as its dividend policy, based on which dividends are determined in sync with consolidated results. In principle, the Company will use 30% of profit attributable to owners of parent in the current fiscal year as total dividends for the determination of dividends per share for the current fiscal year.

(ii) Dividends for the fiscal year under review

Under the policy above, annual dividends per share for the fiscal year under review will be 40.18 yen (19.38 yen at the end of the first half and 20.80 yen at the end of the fiscal year).

(iii) Dividends for next fiscal year

Based on the above, the Company has calculated dividends per share (forecast) for the next fiscal year based on profit attributable to owners of parent in the fiscal year under review. It is planned that annual dividends per share for the next fiscal year will be 40.63 yen (22.41 yen at the end of the first half and 18.22 yen at the end of the fiscal year).

2. Basic Policy for the Selection of Accounting Standards

In light of the convergence of Japanese GAAP and IFRS, the Group intends to create financial statements using Japanese GAAP for the time being.

Consolidated balance sheet

(Millions of yen)

	As of February 29, 2024	As of February 28, 2025
Assets		
Current assets		
Cash and deposits	30,548	15,416
Notes and accounts receivable - trade	12,631	26,989
Merchandise	85,994	114,588
Other operating assets	-	1,891
Other	5,606	6,619
Allowance for doubtful accounts	(498)	(1,147)
Total current assets	134,281	164,358
Non-current assets		
Property, plant and equipment		
Buildings and structures	47,376	53,693
Accumulated depreciation	(18,611)	(20,450)
Buildings and structures, net	28,764	33,243
Vehicles	2,214	2,220
Accumulated depreciation	(186)	(450)
Vehicles, net	2,027	1,769
Tools, furniture and fixtures	5,735	6,795
Accumulated depreciation	(3,734)	(4,216)
Tools, furniture and fixtures, net	2,000	2,578
Land	136	136
Construction in progress	683	791
Other	217	630
Total property, plant and equipment	33,829	39,149
Intangible assets		
Software	1,249	1,194
Goodwill	78	70
Other	2	2
Total intangible assets	1,330	1,267
Investments and other assets		
Investment securities	0	-
Shares of subsidiaries and associates	29	29
Long-term loans receivable	1,574	1,789
Leasehold and guarantee deposits	5,514	6,362
Construction assistance fund receivables	3,537	3,636
Deferred tax assets	3,471	2,986
Other	464	463
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	14,589	15,265
Total non-current assets	49,749	55,682
Total assets	184,031	220,041

	As of February 29, 2024	As of February 28, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	5,783	6,379
Short-term borrowings	-	9,577
Current portion of long-term borrowings	16,300	6,550
Accounts payable - other	4,151	4,552
Income taxes payable	2,556	3,337
Contract liabilities	26,809	34,786
Deposits received	247	254
Provision for bonuses	1,046	1,064
Other provisions	48	-
Other	6,384	3,886
Total current liabilities	63,327	70,389
Non-current liabilities		
Bonds payable	-	3,000
Long-term borrowings	46,700	60,150
Long-term guarantee deposits	679	766
Asset retirement obligations	3,085	3,594
Other	308	1,307
Total non-current liabilities	50,773	68,818
Total liabilities	114,101	139,208
Net assets		
Shareholders' equity		
Share capital	4,157	4,157
Capital surplus	4,726	5,510
Retained earnings	64,093	73,608
Treasury shares	(4,344)	(4,344)
Total shareholders' equity	68,631	78,931
Accumulated other comprehensive income		
Foreign currency translation adjustment	381	491
Total accumulated other comprehensive income	381	491
Share acquisition rights	10	14
Non-controlling interests	906	1,394
Total net assets	69,930	80,832
Total liabilities and net assets	184,031	220,041

Consolidated statement of income

(Millions of yen)

	Fiscal year ended February 29, 2024	Fiscal year ended February 28, 2025
Net sales	419,852	496,678
Cost of sales	346,519	408,002
Gross profit	73,333	88,675
Selling, general and administrative expenses	57,216	68,785
Operating profit	16,117	19,890
Non-operating income		
Interest income	189	153
Reversal of allowance for doubtful accounts	14	-
Other	59	49
Total non-operating income	264	203
Non-operating expenses		
Interest expenses	350	652
Foreign exchange losses	131	88
Commission expenses	-	169
theft loss	52	15
Other	20	51
Total non-operating expenses	554	978
Ordinary profit	15,826	19,115
Extraordinary income		
Gain on sale of non-current assets	14	0
Subsidy income	83	-
Other	13	18
Total extraordinary income	110	18
Extraordinary losses		
Loss on retirement of non-current assets	76	133
Impairment losses	109	383
Loss on store closings	-	31
Information security expenses	81	-
Other	4	9
Total extraordinary losses	273	557
Profit before income taxes	15,664	18,576
Income taxes - current	3,344	4,677
Income taxes - deferred	964	485
Total income taxes	4,308	5,163
Profit	11,355	13,413
Loss attributable to non-controlling interests	(87)	(33)
Profit attributable to owners of parent	11,442	13,447

Consolidated statement of comprehensive income

(Millions of yen)

	Fiscal year ended February 29, 2024	Fiscal year ended February 28, 2025
Profit	11,355	13,413
Other comprehensive income		
Foreign currency translation adjustment	97	109
Total other comprehensive income	97	109
Comprehensive income	11,452	13,523
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	11,540	13,556
Comprehensive income attributable to non-controlling interests	(87)	(33)

Consolidated statement of changes in equity

Fiscal year ended February 29, 2024

(Millions of yen)

	Shareholders' equity					Accumulated other comprehensive income		Share acquisition rights
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	4,157	5,250	56,738	(4,344)	61,801	284	284	147
Dividends of surplus			(4,087)		(4,087)			
Profit attributable to owners of parent			11,442		11,442			
Purchase of treasury shares				(0)	(0)			
Change in ownership interest of parent due to transactions with non-controlling interests		(524)			(524)			
Net changes in items other than shareholders' equity					-	97	97	(137)
Total changes during period	-	(524)	7,355	(0)	6,830	97	97	(137)
Balance at end of period	4,157	4,726	64,093	(4,344)	68,631	381	381	10

	Non-controlling interests	Total net assets
Balance at beginning of period	468	62,702
Dividends of surplus		(4,087)
Profit attributable to owners of parent		11,442
Purchase of treasury shares		(0)
Change in ownership interest of parent due to transactions with non-controlling interests		(524)
Net changes in items other than shareholders' equity	437	397
Total changes during period	437	7,227
Balance at end of period	906	69,930

Consolidated statement of changes in equity

Fiscal year ended February 28, 2025

(Millions of yen)

	Shareholders' equity					Accumulated other comprehensive income		Share acquisition rights
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of period	4,157	4,726	64,093	(4,344)	68,631	381	381	10
Dividends of surplus			(3,931)		(3,931)			
Profit attributable to owners of parent			13,447		13,447			
Purchase of treasury shares				(0)	(0)			
Change in ownership interest of parent due to transactions with non-controlling interests		784			784			
Net changes in items other than shareholders' equity						109	109	4
Total changes during period	-	784	9,515	(0)	10,300	109	109	4
Balance at end of period	4,157	5,510	73,608	(4,344)	78,931	491	491	14

	Non-controlling interests	Total net assets
Balance at beginning of period	906	69,930
Dividends of surplus		(3,931)
Profit attributable to owners of parent		13,447
Purchase of treasury shares		(0)
Change in ownership interest of parent due to transactions with non-controlling interests		784
Net changes in items other than shareholders' equity	488	602
Total changes during period	488	10,902
Balance at end of period	1,394	80,832

Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended February 29, 2024	Fiscal year ended February 28, 2025
Cash flows from operating activities		
Profit before income taxes	15,664	18,576
Depreciation	2,890	3,248
Amortization of goodwill	7	7
Increase (decrease) in provision for bonuses	148	18
Increase (decrease) in allowance for doubtful accounts	(34)	648
Interest and dividend income	(189)	(153)
Share-based payment expenses	(137)	4
Interest expenses	350	652
Foreign exchange losses (gains)	99	282
Subsidy income	(83)	-
Loss on retirement of non-current assets	76	133
Impairment losses	109	383
Information security expenses	81	-
Decrease (increase) in trade receivables	(7,846)	(10,044)
Decrease (increase) in inventories	(3,559)	(28,561)
Decrease (increase) in consumption taxes refund receivable	-	(135)
Decrease (increase) in accounts receivable - other	(52)	(244)
Decrease (increase) in Other operating assets	-	(1,891)
Increase (decrease) in accrued consumption taxes	2,328	(2,864)
Increase (decrease) in trade payables	959	591
Increase (decrease) in accounts payable - other	677	377
Increase (decrease) in refund liability	(2)	(290)
Increase (decrease) in accrued expenses	298	468
Increase (decrease) in unearned revenue	616	3,668
Other, net	(552)	(391)
Subtotal	11,851	(15,514)
Interest and dividends received	189	153
Interest paid	(341)	(661)
Income taxes paid	(2,002)	(4,013)
Subsidies received	83	-
Information security expenses paid	(131)	-
Net cash provided by (used in) operating activities	9,648	(20,036)

	Fiscal year ended February 29, 2024	Fiscal year ended February 28, 2025
Cash flows from investing activities		
Purchase of property, plant and equipment	(7,507)	(7,891)
Proceeds from sale of property, plant and equipment	35	0
Purchase of intangible assets	(701)	(720)
Payments for asset retirement obligations	(110)	(35)
Loan advances	(736)	(285)
Proceeds from collection of loans receivable	1,017	1,218
Payments of leasehold and guarantee deposits	(630)	(2,088)
Proceeds from refund of leasehold and guarantee deposits	162	1,242
Payments of construction assistance fund receivables	(10)	(535)
Proceeds from collection of construction assistance fund receivables	428	404
Purchase of shares of subsidiaries and associates	-	(0)
Other, net	(312)	(71)
Net cash provided by (used in) investing activities	(8,367)	(8,762)
Cash flows from financing activities		
Increase (decrease) in short-term borrowings	-	9,577
Proceeds from long-term borrowings	20,000	20,000
Repayments of long-term borrowings	(24,145)	(16,300)
Proceeds from issuance of bonds	-	3,000
Repayments of finance lease liabilities	-	(20)
Purchase of treasury shares	(0)	(0)
PPP	(4,085)	(3,929)
Proceeds from share issuance to non-controlling shareholders	-	1,307
Net cash provided by (used in) financing activities	(8,230)	13,634
Effect of exchange rate change on cash and cash equivalents	24	33
Net increase (decrease) in cash and cash equivalents	(6,925)	(15,131)
Cash and cash equivalents at beginning of period	37,473	30,548
Cash and cash equivalents at end of period	30,548	15,416

Balance sheet

(Millions of yen)

	As of February 29, 2024	As of February 28, 2025
Assets		
Current assets		
Cash and deposits	28,990	13,863
Accounts receivable - trade	12,674	24,502
Merchandise	81,721	109,898
Supplies	46	82
Prepaid expenses	1,646	2,141
Other operating assets	-	1,891
Other	3,105	3,953
Allowance for doubtful accounts	(615)	(1,165)
Total current assets	127,569	155,168
Non-current assets		
Property, plant and equipment		
Buildings	23,238	27,088
Structures	5,431	5,976
Vehicles	42	0
Tools, furniture and fixtures	1,972	2,544
Land	136	136
Construction in progress	683	788
Total property, plant and equipment	31,504	36,533
Intangible assets		
Software	1,103	1,109
Other	0	0
Total intangible assets	1,103	1,109
Investments and other assets		
Investment securities	0	-
Shares of subsidiaries and associates	690	721
Long-term loans receivable	0	0
Long-term loans receivable from subsidiaries and associates	7,742	7,205
Distressed receivables	2	2
Long-term prepaid expenses	320	315
Leasehold and guarantee deposits	5,470	6,231
Construction assistance fund receivables	3,537	3,636
Deferred tax assets	3,415	2,998
Other	137	141
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	21,314	21,250
Total non-current assets	53,922	58,894
Total assets	181,492	214,062

	As of February 29, 2024	As of February 28, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	5,758	6,300
Short-term borrowings	-	9,000
Short-term borrowings from subsidiaries and associates	678	299
Current portion of long-term borrowings	16,300	6,550
Accounts payable - other	3,645	3,834
Accounts payable - facilities	294	314
Income taxes payable	2,543	3,310
Accrued consumption taxes	2,818	-
Accrued expenses	1,881	2,283
Contract liabilities	26,678	34,647
Deposits received	440	307
Provision for bonuses	1,009	1,040
Other provisions	48	-
Other	1,309	1,029
Total current liabilities	63,407	68,917
Non-current liabilities		
Bonds payable	-	3,000
Long-term borrowings	46,700	60,150
Long-term guarantee deposits	679	766
Asset retirement obligations	3,045	3,549
Other	183	183
Total non-current liabilities	50,608	67,649
Total liabilities	114,015	136,566
Net assets		
Shareholders' equity		
Share capital	4,157	4,157
Capital surplus		
Other capital surplus	4,032	4,032
Total capital surplus	4,032	4,032
Retained earnings		
Legal retained earnings	763	1,039
Other retained earnings		
Retained earnings brought forward	62,858	72,596
Total retained earnings	63,621	73,635
Treasury shares	(4,344)	(4,344)
Total shareholders' equity	67,466	77,480
Share acquisition rights	9	14
Total net assets	67,476	77,495
Total liabilities and net assets	181,492	214,062

Statement of income

(Millions of yen)

	Fiscal year ended February 29, 2024	Fiscal year ended February 28, 2025
Net sales	413,206	486,843
Cost of sales	342,143	401,991
Gross profit	71,062	84,852
Selling, general and administrative expenses		
Advertising expenses	7,895	8,295
Salaries and allowances	14,131	16,585
Provision for bonuses	686	586
Depreciation	2,400	2,439
Rent expenses on land and buildings	10,749	12,196
Provision of allowance for doubtful accounts	(61)	550
Other	18,531	24,056
Total selling, general and administrative expenses	54,333	64,710
Operating profit	16,729	20,142
Non-operating income		
Interest and dividend income	206	167
Reversal of allowance for doubtful accounts	26	-
Other	29	25
Total non-operating income	262	192
Non-operating expenses		
Interest expenses	380	649
Foreign exchange losses	137	92
Commission expenses	-	169
theft loss	52	15
Other	17	33
Total non-operating expenses	588	960
Ordinary profit	16,404	19,374
Extraordinary income		
Gain on sale of non-current assets	14	-
Subsidy income	83	-
Gain on sale of businesses	-	118
Other	6	13
Total extraordinary income	103	131
Extraordinary losses		
Loss on retirement of non-current assets	74	131
Impairment losses	109	316
Loss on store closings	-	31
Information security expenses	81	-
Other	3	4
Total extraordinary losses	268	484
Profit before income taxes	16,239	19,021
Income taxes - current	3,322	4,659
Income taxes - deferred	1,052	416
Total income taxes	4,374	5,075
Profit	11,864	13,945

