

January 13, 2026

## Consolidated Financial Results for the Nine Months Ended November 30, 2025 (Under Japanese GAAP)

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 Listing: Tokyo Stock Exchange  
 Securities code: 7599  
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 Scheduled date to commence dividend payments: -  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results briefing: None

(Yen amounts are rounded down to millions, unless otherwise noted.)

### 1. Consolidated financial results for the nine months ended November 30, 2025 (from March 1, 2025 to November 30, 2025)

#### (1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended November 30, 2025	421,503	10.8	14,514	(3.6)	13,437	(7.5)	9,086	(7.3)
November 30, 2024	380,515	23.7	15,058	39.1	14,524	37.1	9,801	35.4

Note: Comprehensive income For the nine months ended November 30, 2025: ¥9,110 million [(5.4)%]  
 For the nine months ended November 30, 2024: ¥9,630 million [31.0%]

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended November 30, 2025	90.49	-
November 30, 2024	97.62	-

Note: Quarterly net income per share adjusted for potential shares is not included in the third quarter of the fiscal year ending February 28, 2025 because there are no potential shares and in the third quarter of the fiscal year ending February 28, 2026 there are no potential shares with a dilution effect.

#### (2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of November 30, 2025	251,919	86,831	33.8	846.85
February 28, 2025	220,041	80,832	36.1	791.01

Reference: Equity  
 As of November 30, 2025: ¥85,029 million  
 As of February 28, 2025: ¥79,423 million

### 2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended February 28, 2025	-	19.38	-	20.80	40.18
Fiscal year ending February 28, 2026	-	15.43	-		
Fiscal year ending February 28, 2026 (Forecast)				21.92	37.35

Note: Revisions to the forecast of cash dividends most recently announced: None

### 3. Forecast of consolidated financial results for the fiscal year ending February 28, 2026 (from March 1, 2025 to February 28, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Fiscal year ending February 28, 2026	546,800	10.1	20,100	1.1	18,900	(1.1)	12,500	(7.0)	124.49

Note: Revisions to the earnings forecasts most recently announced: None

\* **Notes**

- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
  - (i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes
  - (ii) Changes in accounting policies due to other reasons: None
  - (iii) Changes in accounting estimates: None
  - (iv) Restatement: None

Note: For details, please refer to Appendix P.7 "2. Quarterly Consolidated Financial Statements and Major Notes (3) Notes on Quarterly Consolidated Financial Statements (Notes on Changes in Accounting Policy)" are available.

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of November 30, 2025	106,888,000 shares
As of February 28, 2025	106,888,000 shares

(ii) Number of treasury shares at the end of the period

As of November 30, 2025	6,480,772 shares
As of February 28, 2025	6,480,770 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Nine months ended November 30, 2025	100,407,230 shares
Nine months ended November 30, 2024	100,407,290 shares

- \* Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes (optional)

\* Proper use of earnings forecasts, and other special matters

Forward-looking statements, such as earnings forecasts, contained in this material are based on information available to the Company and certain assumptions that the Company deems reasonable, and actual results may differ from the above earnings forecasts due to various factors. Matters related to the above forecasts are referred to in Appendix P.2 "1. Qualitative Information on Financial Results for the this quarter (3) Explanation of Forward-Looking Information such as Consolidated Earnings Forecasts."

## 1. Qualitative Information on Quarterly Financial Results

### (1) Analysis of operating results

In the first nine months of the fiscal year under review (March 1 to November 30, 2025), retail unit sales at directly managed stores in Japan were 125,177 (up 10.3% year on year), a record high for first nine months sales. This mainly owed to the commencement of operation of large stores opened in the previous fiscal year and robust retail unit sales at existing large stores. Gross profit per retail unit decreased year on year in the first half, reflecting the impact of remaining inventory with high purchasing costs due to the rapid decline in auto auction market prices, but looking at the current three-month period, improved inventory management established a trend toward recovery that resulted in the gross profit margin being higher than the target for the year.

Consolidated selling, general and administrative expenses rose year on year, reflecting higher rent expenses on land and buildings from the opening of large stores and the revised ratio of provisions for growing sales in new businesses. Despite this, the sales, general and administrative expenses to sales ratio decreased slightly thanks to efforts to efficiently incur advertising and other expenses.

As a result of the above, the consolidated business results for the first nine months under review were net sales of 421,503 million yen (up 10.8% year on year), operating profit of 14,514 million yen (down 3.6%), ordinary profit of 13,437 million yen (down 7.5%) and profit attributable to owners of parent of 9,086 million yen (down 7.3%).

Regional segment-specific earnings are as indicated below:

#### I. Japan

The Japan segment resulted in net sales of 414,643 million yen (up 9.8% year on year) and segment profit (operating profit) of 14,459 million yen (down 3.5% year on year). The Japan segment recorded higher revenue and lower profits, which reflected higher retail and wholesale unit prices mainly attributable to increased auto auction prices, as well as an increase in gross profit per retail unit.

#### II. Others

Net sales came to 6,866 million yen (up 129.2% year on year) with segment loss (operating loss) of 7 million yen (compared to segment profit (operating profit) of 78 million yen in the same period of the previous fiscal year).

### (2) Analysis of financial position

#### Assets

Total assets as of the end of the first nine months ended November 30, 2025, were 251,919 million yen (up 14.5% compared to the end of the previous fiscal year).

Current assets were 183,866 million yen (up 11.9% from the end of the previous fiscal year), mainly due to increases in cash and deposits (up 14,204 million yen) and other operating assets (up 5,236 million yen).

Non-current assets were 68,052 million yen (up 22.2% from the end of the previous fiscal year), primarily reflecting increases in vehicles (up 5,680 million yen), buildings and structures (up 3,291 million yen), which is associated mainly with large store openings, and construction in progress (up 2,191 million yen).

#### Liabilities

Total liabilities as of the end of the first nine months ended November 30, 2025, were 165,088 million yen (up 18.6% compared to the end of the previous fiscal year).

Current liabilities were 77,042 million yen (up 9.5% from the end of the previous fiscal year), chiefly due to increases in current portion of long-term borrowings (up 10,150 million yen) and other current liabilities (up 5,541 million yen) linked to an increase in accrued expenses. They were partly offset by a decrease in short-term borrowings (down 7,747 million yen).

Non-current liabilities were 88,045 million yen (up 27.9% compared to the end of the previous fiscal year), mainly reflecting increases in long-term borrowings (up 9,850 million yen) and bonds payable (up 3,000 million yen).

#### Net assets

Total net assets as of the end of the first nine months ended November 30, 2025, were 86,831 million yen (up 7.4% compared to the end of the previous fiscal year), due chiefly to increases in retained earnings (up 5,448 million yen) and non-controlling interests (up 388 million yen).

### (3) Consolidated earnings forecast and other forward-looking statements

Looking at the consolidated earnings forecasts for the fiscal year ending February 28, 2026, there are no changes to the figures that were presented in the Consolidated Financial Results for the Six Months Ended August 31, 2025 (Under Japanese GAAP) announced on October 14, 2025.

# Quarterly consolidated balance sheet

(Millions of yen)

	As of February 28, 2025	As of November 30, 2025
Assets		
Current assets		
Cash and deposits	15,416	29,620
Notes and accounts receivable - trade	26,989	26,078
Merchandise	114,588	114,265
Other operating assets	1,891	7,128
Other	6,619	9,047
Allowance for doubtful accounts	(1,147)	(2,274)
Total current assets	164,358	183,866
Non-current assets		
Property, plant and equipment		
Buildings and structures	53,693	58,736
Accumulated depreciation	(20,450)	(22,200)
Buildings and structures, net	33,243	36,535
Vehicles	2,220	8,148
Accumulated depreciation	(450)	(698)
Vehicles, net	1,769	7,450
Tools, furniture and fixtures	6,795	7,378
Accumulated depreciation	(4,216)	(4,625)
Tools, furniture and fixtures, net	2,578	2,752
Land	136	136
Construction in progress	791	2,983
Other	630	530
Total property, plant and equipment	39,149	50,388
Intangible assets		
Software	1,194	1,875
Goodwill	70	64
Other	2	2
Total intangible assets	1,267	1,942
Investments and other assets		
Shares of subsidiaries and associates	29	29
Long-term loans receivable	1,789	1,948
Leasehold and guarantee deposits	6,362	6,808
Construction assistance fund receivables	3,636	2,783
Deferred tax assets	2,986	3,694
Other	463	458
Allowance for doubtful accounts	(2)	(2)
Total investments and other assets	15,265	15,721
Total non-current assets	55,682	68,052
Total assets	220,041	251,919

	As of February 28, 2025	As of November 30, 2025
Liabilities		
Current liabilities		
Accounts payable - trade	6,379	8,657
Short-term borrowings	9,577	1,830
Current portion of long-term borrowings	6,550	16,700
Accounts payable - other	4,552	5,244
Income taxes payable	3,337	2,691
Contract liabilities	34,786	31,381
Deposits received	254	425
Provision for bonuses	1,064	684
Other	3,886	9,427
Total current liabilities	70,389	77,042
Non-current liabilities		
Bonds payable	3,000	6,000
Long-term borrowings	60,150	70,000
Long-term guarantee deposits	766	798
Asset retirement obligations	3,594	4,016
Other	1,307	7,230
Total non-current liabilities	68,818	88,045
Total liabilities	139,208	165,088
Net assets		
Shareholders' equity		
Share capital	4,157	4,157
Capital surplus	5,510	5,756
Retained earnings	73,608	79,057
Treasury shares	(4,344)	(4,344)
Total shareholders' equity	78,931	84,625
Accumulated other comprehensive income		
Foreign currency translation adjustment	491	403
Total accumulated other comprehensive income	491	403
Share acquisition rights	14	18
Non-controlling interests	1,394	1,783
Total net assets	80,832	86,831
Total liabilities and net assets	220,041	251,919

## Quarterly consolidated statement of income

(Millions of yen)

	Nine months ended November 30, 2024	Nine months ended November 30, 2025
Net sales	380,515	421,503
Cost of sales	313,938	351,257
Gross profit	66,576	70,246
Selling, general and administrative expenses	51,517	55,732
Operating profit	15,058	14,514
Non-operating income		
Interest income	92	86
Other	40	70
Total non-operating income	133	157
Non-operating expenses		
Interest expenses	356	906
Foreign exchange losses	80	47
Commission expenses	169	219
theft loss	15	25
Other	44	35
Total non-operating expenses	667	1,234
Ordinary profit	14,524	13,437
Extraordinary income		
Gain on sale of non-current assets	0	1
Other	7	0
Total extraordinary income	7	1
Extraordinary losses		
Loss on retirement of non-current assets	60	74
Loss on store closings	31	99
Other	2	40
Total extraordinary losses	94	213
Profit before income taxes	14,437	13,225
Income taxes - current	4,782	4,736
Income taxes - deferred	(30)	(708)
Total income taxes	4,751	4,027
Profit	9,685	9,198
Profit (loss) attributable to non-controlling interests	(116)	112
Profit attributable to owners of parent	9,801	9,086

Quarterly consolidated statement of comprehensive income

(Millions of yen)

	Nine months ended November 30, 2024	Nine months ended November 30, 2025
Profit	9,685	9,198
Other comprehensive income		
Foreign currency translation adjustment	(55)	(87)
Total other comprehensive income	(55)	(87)
Comprehensive income	9,630	9,110
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	9,746	8,998
Comprehensive income attributable to non-controlling interests	(116)	112

(Notes on segment information, etc.)

Segment Information

I. The nine months of the previous fiscal year (March 1, 2024 to November 30, 2024)

1. Information on sales and the amount of profit or loss for each reported segment

(Millions of yen)

	Japan	Other (Note) 1	Total	Adjustment amount (Note) 2	Quarterly Consolidated Statements of Income (Note)3
Sales					
Revenues from external customers	377,519	2,995	380,515	-	380,515
Transactions with other segments	0	-	0	(0)	-
Total	377,519	2,995	380,515	(0)	380,515
Segment Profit	14,982	78	15,061	(2)	15,058

Note: 1. The "Other" category includes U.S. operations.

2. Segment profit adjustment of (2) million yen includes 3 million yen of inter-segment transaction elimination and (5) million yen of goodwill amortization.

3. Segment profit is adjusted to operating income in the quarterly consolidated statements of income.

II. the nine months of the current fiscal year (March 1, 2025 to November 30, 2025)

1. Information on sales and the amount of profit or loss for each reported segment

(Millions of yen)

	Japan	Other (Note) 1	Total	Adjustment amount (Note) 2	Quarterly Consolidated Statements of Income (Note)3
Sales					
Revenues from external customers	414,637	6,866	421,503	-	421,503
Transactions with other segments	6	-	6	(6)	-
Total	414,643	6,866	421,510	(6)	421,503
Segment profit (loss)	14,459	(7)	14,452	62	14,514

Note: 1. The "Other" category includes U.S. operations.

2. Adjustments for segment profit or loss (loss) of ¥62 million include inter-segment transaction elimination of ¥67 million and amortization of goodwill of ¥(5) million.

3. Segment profit or loss (loss) is adjusted for operating income in the quarterly consolidated statements of income.